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1. Introduction

An open enquiry invitation shall be issued to invite interested parties to participate in the tender process for the Provision of Civil Industrial Cleaning Service for a period of 60 months.
This document defines the methodology and evaluation criteria that will be applied in the assessment of tenders received in response to the open enquiry invitation.

2. Supporting Clauses

2.1 Scope

This document defines the technical tender evaluation strategy for the Provision of Civil Industrial Cleaning Service.

This document covers the different aspects that will be evaluated and scored by the multi-disciplinary Technical Evaluation Team (TET) during the technical evaluation process of Civil industrial Cleaning Service at Majuba Power Station. The team members are listed and appointed in this document along with their responsibilities. The document also describes the acceptable and unacceptable risks as well as qualifications and/or conditions.

Once the Technical Evaluation Strategy is authorised, no changes will be made to the evaluation criteria without appropriate authorisation.

2.1.1 Purpose

The purpose of this Tender Technical Evaluation Strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria, and the roles and responsibilities of the Technical Evaluation Team (TET) members for the technical evaluation of tenders. This strategy shall serve as the basis for the execution of the tender technical evaluation process.

2.1.2 Applicability

This strategy document shall apply to Majuba Power Station Procurement and Operating for the purpose of evaluating interested parties participating in the tender process for the Provision of Civil industrial Cleaning Service.

2.1.3 Effective date

The document is effective from the authorisation date.

2.2 Normative/Informative References

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

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2.2.1 Normative

[1] ISO 9001 Quality Management Systems

[2] 240-48929482: Tender Technical Evaluation Procedure

[3] 32-1033: Eskom Procurement and Supply Chain Management Policy

[4] 32-1034: Eskom Procurement and Supply Management Procedure.

2.2.2 Informative

[5] 474-59: Internal Audit Procedure

[6] ISO 9001 Quality Management Systems.

2.3 Definitions

Definition	Description
Employer	The person named the *Employer* in the Appendix to Tender and the legal successors in title to this person.
Contractor	The person(s) named as *Contractor* in the Letter of Tender accepted by the *Employer* and the legal successors in title to this person(s).
Works Information	The document/s forming part of the contract in which are described the methods of executing the various items of work to be done, and the nature and quality of the materials to be supplied and include technical schedules and drawings attached thereto as well as all samples and patterns.
Competent Person	A person who is qualified by virtue of his education, training, experience and contextual knowledge to decide regarding the performance of a building or part thereof in relation to a functional regulation or to undertake such duties as may be assigned to him in terms of these regulations.
Tender	A tender refers to an open or closed competitive request for quotations / prices against a clearly defined scope / specification

2.3.1 Document:

N/A

2.4 Abbreviations.

ISO	International Organization of Standardization
Ops	Operating
TET	Technical Evaluation Team
SOW	SCOPE OF WORK
PS	Power Station

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2.5 Roles and Responsibilities

As per 240-48929482: Tender Technical Evaluation Procedure

2.6 Process for Monitoring

Not Applicable

2.7 Related/Supporting Documents

Refer to section 2.1

3. Tender Technical Evaluations Strategy

3.1 TECHNICAL EVALUATION METHOD

A weighted score-card approach is used to evaluate the technical compliance of the tenders against the specifications. Tenderers need to have a weighted score of 70% overall or more to technically qualify for further evaluation.

The technical criteria and weighting are broken as follows:

a) Operating: 100%

The evaluation of the tender submission will be based on the tenderer's ability to meet the operating requirements. A weighted score card approach will be used to evaluate the tender submission against the specifications and Employer's requirements.

Mandatory Technical Evaluation Criteria Applicable

3.1.1 Qualitative Criteria Evaluation

The scoring method will be as follows:

Table 1: Qualitative Evaluation Criteria Scoring Table

SCORE	PERCENTAGE	DESCRIPTION
5	100	**COMPLIANT** • Meet technical requirement(s) AND. • No foreseen technical risk(s) in meeting technical requirements.
4	80	**COMPLIANT WITH ASSOCIATED QUALIFICATIONS** • Meet technical requirement(s) with. • Acceptable technical risk(s) AND/OR. • Acceptable exceptions AND/OR. • Acceptable conditions.

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2	40	**NON-COMPLIANT** • Does not meet technical requirement(s) AND/OR. • Unacceptable technical risk(s) AND/OR. • Unacceptable exceptions AND/OR. • Unacceptable conditions.
0	0	**TOTALLY DEFICIENT OR NON-RESPONSIVE**
Note 1: The scoring table does not allow for scoring of 1 and 3		

The evaluation scores will be weighted as follows according to disciplines:

	Operating (100%)	
	Civil Industrial Cleaning	100%
	TOTAL (100%)	
	Overall minimum threshold for qualification (70%)	

3.1.2 Technical Evaluation Threshold

The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is 70%.

3.1.3 TET Members

Table 2: Core TET Members

TET number: Section to be evaluated	**TET Member Name**	**Designation**
TET 1: Operating Support	Thambi Gazu	Operating Support Manager
TET 2: Operating Support	Mike Modipa	Senior Supervisor Tech Ops
TET 3: Operating Support	Lumka Ntoyi	Senior Supervisor tech Ops

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3.1.4 Mandatory Technical Evaluation Criteria

To be eligible for evaluation, the tenderer shall meet the following gatekeepers.

Table 3: Mandatory Technical Evaluation Criteria

Failure to submit any of the required evidence below will result in the bidder being disqualified and not evaluated further against the qualitative criteria.

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1	Valid/Verifiable Cleaning Certification	Bidder must hold a recognised industrial cleaning accreditation. Certified copy of a valid certificate (e.g. NCCA or equivalent)	Regulatory Compliance.

3.1.5 Qualitative Technical Evaluation Criteria

Notes to tenderer:

1. The Tenderer shall note that where proposed key personnel are no longer available to undertake the work, the Tenderer shall provide suitably qualified and experienced replacement with equivalent or higher qualifications, competence and experience. The replacement is subject to approval by the Employer's Contract Manager.

2. The curriculum vitae (CV's) of key personnel shall include relevant experience which is comparable to the Works specified in this tender. Low points will be allocated where relevant experience is not demonstrated.

3. Where no information is offered by the Tenderer no points shall be scored.

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Table 4: Qualitative Technical Evaluation Criteria

Qualitative Technical Criteria Description	**Reference to Technical Specification / Tender Returnable**	**Criteria Weighting (%)**	**Range**	**Score**
CIVIL INDUSTRIAL CLEANING SERVICE TECHNICAL EVALUATION		**100**		
Comprehension of Scope		**20**		
The Tenderer shall submit a typical Method Statement for the execution of the Scope of Work. The Method Statement shall clearly describe the proposed methodologies approaches to be adopted for the execution of the scope. At a minimum, the Method Statement shall address the following: • **Plant and Equipment:** • **Safety and Healthy** • **Environmental** • **Quality Control Plan** • **Implementation plan**	A detailed proposal or method statement that adequately meets the specified scope requirements.	0	Not submitted	0
		8	A response that is below the minimum required scope or is deemed irrelevant to the specified requirements.	2
		16	A response that demonstrates a marginal or barely adequate level of compliance with the required scope.	4
		20	An exceptional response that clearly demonstrates the Tenderer's capability to deliver the required services significantly exceeding the minimum specified requirements.	5

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• **Resources alignment**				
Relevant Company Experience		**30**		
Previous work experience on similar service (industrial cleaning) with a minimum of 3 years company relevant experience. **Required Evidence:** Submit a copy of previous or existing contract or valid purchase order or appointment letter with detailed relevant scope of work in Power plant industrial cleaning services.	A list of previously completed projects of a similar scope, supported by verifiable references, including completion certificates or reference letters or copy of previous or existing contract or valid purchase order or appointment letter with detailed relevant scope of work in Power Plant industrial cleaning services.	0	The Bidder/Tenderer has not submitted verifiable proof in power plant industrial cleaning.	0
		12	The Bidder/Tenderer has submitted 1-2 years' relevant company experience with verifiable proofs in power plant industrial cleaning.	2
		24	The Bidder/Tenderer has submitted a 13-35months company relevant experience with verifiable proofs in power plant industrial cleaning.	4
		30	The Bidder/Tenderer has submitted a minimum of 3 years' company relevant experience with verifiable proofs in power plant industrial cleaning.	5
Equipment		**10**		

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Plant and equipment availability for maintenance work: A list of the plant and equipment that will be utilized to conduct the work, along with a statement from the tenderer regarding the availability of the necessary owned or rented plant and equipment.	Minimum list of equipment: 1. High Pressure Water jetting (adjustable between 500 to 1000bars. 2. Tanker Truck min, 30kl. 3. Soundproof Tipper truck unit (dump truck) with scoop capacity of 10 000kg. 4. (TLB) Tractor Loader Backhoe-soundproof 5. Front end Loader. 6. Bobcat Skid loader four-wheel machine. 7. Tractor for civil cleaning. 8. Super sucker tanker, 10kl stainless steel and 2 to 2.5kl for water 9. LDV Double cab Bakkie	0	No submission was received	0
		4	The provision of a inventory of the tools, machinery, and equipment to be utilized that do not cover the scope.	2
		8	The provision of a comprehensive inventory of the tools, machinery, and equipment to be utilized without proof of ownership and availability	4

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		10	The provision of a comprehensive inventory of the tools, machinery, and equipment to be utilized, as well as the availability of the owned or hired plant and equipment.	5
CVs and Qualifications of Key Personnel		**40**		

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Notes

- All certificates must be valid and certified copies
- The employer reserves the right to verify authenticity
- Non-compliance with any of the above may result in disqualification from technical evaluation

Site Manager (x1) Clearly labelled and detailed CV with traceable references must be attached with all certified certificates. Minimum qualification: Matric and Diploma in any engineering field with minimum of 5 years in power plant industry. Detailed years of experience from Start with roles and responsibilities.	**10**	0	Not submitted,	0
		4	Required personnel has the relevant qualifications with minimum of 36 months' experience.	2
		8	Required personnel has the relevant qualifications with experience between 37 months to 59 months.	4
		10	Required Personnel has the relevant qualifications, experience with traceable references and detailed roles.	5
Site Supervisors (x5) **All or nothing as per requirements.**	**10**	**0**	Not submitted,	0
		4	Required personnel has the relevant qualifications with minimum of 12 months experience	2

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Clearly labelled and detailed CV with traceable references and must be attached with all verifiable certified certificates. Minimum qualification: Matric (with maths and science or N3 technical certificate) and higher certificate in supervisory management (NQF 5) with Minimum of 3 years in power plant industry.		**8**	Required personnel has the relevant qualifications and between 13 to 35 months' experience.	4
		10	Required Personnel has the relevant qualifications and experience	5
Safety Officer (x2) **All or nothing as per requirements.** Clearly labelled and detailed CV with traceable references must be attached with all verifiable certified certificates. Minimum qualification: Matric and Diploma in Safety Management with minimum of 3 years in power plant industry.	**10**	**0**	Not submitted,	0
		4	Required personnel has the relevant qualifications with minimum of 12 months' experience.	2
		8	Required personnel has the relevant qualifications and between 13 to 35 months' experience.	4
		10	Required Personnel has the relevant qualifications and experience	5
Quality inspector (x1) Clearly labelled and detailed CV with traceable references must be attached with all certified certificates Minimum Qualification:	**5**	**0**	Not submitted,	0
		2	Required personnel has the relevant qualifications but no experience	2
		4	Required personnel has the relevant qualifications but lacks the experience	4

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Matric and N5 Technical certificate with minimum of 2 years in power plant experience in industrial cleaning.		**5**	Required Personnel has the relevant qualifications and experience	5
Machine operators	**5**	**0**	Not submitted,	0
Operator verifiable certificates and valid driver's license for each machine and operator as in the pricelist with minimum of 1 year experience.		**2**	Required personnel has the relevant certificates but has no experience	**2**
All or nothing as per requirements.		**4**	Required personnel has the relevant certificates with less than 11 months experience.	**4**
		5	Required Personnel has the relevant certificates and experience.	5
	TOTAL	**100**	**70**	

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3.2 TET Member Responsibilities

3.2.1 TET Member Responsibilities

Table 5: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3
1	X	X	X
Qualitative Criteria Number	**TET 1**	**TET 2**	**TET 3**
1.1	X	X	X
1.2	X	X	X
1.3	X	X	X
1.4	X	X	X
1.5	X	X	X

3.2.2 Foreseen Acceptable / Unacceptable Qualifications

3.2.2.1 Risks

Table 6: Acceptable Technical Risks

Risk	Description
1	Company/individual experience with slight deviation from scope of work.

Table 7: Unacceptable Technical Risks

Risk	Description
1.	No information on adherence to Eskom Standards provided.
2.	The Tenderer submits methodology/approach that is generic and not tailored to address specific scope requirements and objectives. The approach does not contain all critical aspects of the scope.
3.	The Tenderer does not show understanding and/or appreciation of the regulatory and legislative requirements for the scope.
4.	The contractor staff organogram is unclear (i.e., staffing plan is weak and does not demonstrate position and responsibilities.)
5.	Unreasonable risks mitigation strategies and assumptions

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6.	Does not align to Client/Eskom objectives.
7.	Exclusion of proof/record of completed projects of similar scope with traceable references

3.7.2 Exceptions / Conditions

Table 8: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	Deviations with technical qualifications that align to Client objectives

Table 9: Unacceptable Technical Exceptions / Conditions

Risk	Description
1	The method statement is generic, incomplete and not tailored to address the specific scope objectives, scope and constraints. It does not deal with the critical constraints, implementation plan and resource alignment.
2	Deviations without technical qualifications
3	Noncompliance, entirely or parts thereof, with the Scope of Work requirements, National Standards, Employers Requirements, Regulations and Legislation

4. Acceptance

This document has been seen and accepted by:

Full Name and Surname	Designation
Thambi Gazu	Operating Support Manager
Mike Modipa	Senior Supervisor Tech Ops
Mthobisi Shongwe	Auxiliary Civil Engineer
Lumka Ntoyi	Senior Supervisor Tech Ops
Lucas Motloung	Middle Manager Operating (A)

5. Revisions

Date	Rev.	Compiler	Remarks
November 2026	1	Mike Modipa	First issue

6. Development Team

The following people were involved in the development of this document:

- Mthobisi Shongwe

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