Eskom	Instruction	Majuba Power Station

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EXECUTIVE SUMMARY

The Tender Technical Evaluation strategy defines the mandatory and qualitative evaluation criteria that serve as a basis for the tender evaluation process. Various tender returnables will be evaluated based on the qualitative criteria specified in this document, and the tenderers meeting the minimum threshold will be considered further.

This technical Evaluation strategy is designed to ensure that the selected contractor can:

- Execute area specific cleaning methodologies.
- Deploy appropriate equipment and technology suited to the plant.
- Comply with health, safety and environmental regulations.
- Provide adequately trained and experienced manpower.
- Maintain quality control and reporting standards throughout the contract period.

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1. INTRODUCTION

Coal fire Power plant involves continuous handling of coal, ash and combustion by-products across multiple systems. Over time, these systems accumulate coal dust, clinker, soot, and ash deposits, which can reduce operational efficiency, increase fire and explosion risk.

Given the scale, complexity, and hazardous nature of these environments, selecting a competent cleaning contractor requires a structured technical evaluation strategy, one that goes beyond price comparison and rigorously assesses a bidder's technical capability, safety systems, equipment and experience specific to Majuba power plant conditions.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document covers the different aspects that will be evaluated and scored by the multi-disciplinary Technical Evaluation Team (TET) during the technical evaluation process of Coal Plant Cleaning Service at Majuba Power Station. The team members are listed and appointed in this document along with their responsibilities. The document also describes the acceptable and unacceptable risks as well as qualifications and/or conditions.
Once the Technical Evaluation Strategy is authorised, no changes will be made to the evaluation criteria without appropriate authorisation.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and Technical Evaluation Team (TET) member responsibilities for the tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document is applicable to Majuba Power Station.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

[1] 240-168966153: Generation Tender Technical Evaluation Procedure.

[2] 559-27005915: Coal Plant Cleaning Scope of work.

2.2.2 Informative

[3] ISO 9001 Quality Management Systems.

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[4] 32-1-34 Eskom Procurement Policy.

2.3 DEFINITIONS

Term	Definition
Employer	The organization (Eskom) to which the supplier will be contracted for this tender and contracts that may result therefrom.
Tender	A tender refers to a written competitive offer, quotation, proposal made by the supplier in a prescribed or stipulated form in response to an invitation to tender/competitive enquire for provision of assets/goods or services and or the disposal thereof.

2.3.1 Classification

a. **Confidential:** the classification given to information that may be used by malicious/opposing/hostile elements to harm the objectives and functions of Eskom Holdings Limited.

2.4 ABBREVIATIONS

Abbreviation	Description
ISO	International Organisation of Standardisation
Ops	Operating
TET	Technical Evaluation Team
SOW	Scope of Work

2.5 ROLES AND RESPONSIBILITIES

As per 240-168966153: Generation Tender Technical Evaluation Procedure for Generation

2.6 PROCESS FOR MONITORING

N/A

2.7 RELATED/SUPPORTING DOCUMENTS

N/A

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3. TECHNICAL EVALUATION STRATEGY

3.1 TECHNICAL EVALUATION THRESHOLD

The minimum weighted final score (threshold) required for this tender to considered from a technical evaluation is 80%.

Table 1 Qualitative Evaluation Criteria Scoring Table

Score	(%)	Definition
5	100	**COMPLIANT** - Meet technical requirement(s) with: - No foreseen technical risk(s) in meeting technical requirements
4	80	**COMPLIANT WITH ASSOCIATED QUALIFICATIONS** Meet technical requirement(s) with; - Acceptable technical risk(s) AND/OR; - Acceptable exceptions AND/OR; - Acceptable conditions.
2	40	**NON-COMPLIANT** - Does not meet technical requirement(s) AND/OR; - Unacceptable technical risk(s) AND/OR; - Unacceptable exceptions AND/OR; - Unacceptable conditions.
0	0	Totally deficient

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3.2 MANDATORY CRITERIA

Failure to submit any of the required evidence below will result in the bidder being disqualified and not evaluated further against the qualitative criteria.

Mandatory Requirement	Description	Acceptable Evidence	Criteria Met (Yes/No)	Outcome	Comment
Valid/Verifiable Cleaning Certification	Bidder must hold a recognised industrial cleaning accreditation.	Certified copy of a valid certificate (e.g. NCCA or equivalent)	YES/NO		**No**=Technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria. **Yes**=Qualifies for Qualitative evaluation.

3.3 QUALITATIVE CRITERIA

CIVIL INDUSTRIAL CLEANING SERVICE TECHNICAL EVALUATION							
Scale (0=0%2=40% 4=80% ,5=100%)							
KPA	**Criteria Weighting (%)**	**Qualitative Technical Criteria Description**	**Points**	**0**	**2**	**4**	**5**
Skill Capacity (Identified Key Personnel)	*15*%	Site Manager (x1) Clearly labelled and detailed CV with traceable references must be attached with all certified certificates and failure to attach CV's. Minimum qualification: Matric and Diploma in any engineering field with minimum of 3 years in power plant industry.		No submitted.	Minimum qualification: Matric and Diploma in any engineering field with 1 month to 23 months and in power plant industry experience. Detailed years of experience from Start with roles and responsibilities.	Minimum qualification: Matric and Diploma in any engineering field with 24 months -35 months in power plant industry experience. Detailed years of experience from Start with roles and responsibilities.	Minimum qualification: Matric and Diploma in any engineering field with minimum of 36 months in power plant industry experience. Detailed years of experience from Start with roles and responsibilities.
	10**%** All or nothing as per requirements.	Site Supervisors (x5) Clearly labelled and detailed CV with traceable references must be attached with all certified certificates and failure to attach CV's will result to No evaluation or (0%).		No submitted.	Minimum qualification: Matric (with maths and science or N3 technical certificate) and higher certificate in supervisory management (NQF5) with 6 Months or less power plant industry experience.	Minimum qualification: Matric (with maths and science or N3 technical certificate) with 7 months to 24 months in power plant industry experience.	Minimum qualification: Matric (with maths and science or N3 technical certificate) minimum of 25 months in power plant industry experience.
	10**%** All or nothing as per requirements.	Safety Officer (x2) Clearly labelled and detailed CV with traceable references must be attached with all certified certificates and failure to attach CVs will result to No evaluation or (0%).		No submitted.	Minimum qualification: Matric and Diploma in Safety Management with 6 months to 23 months in power plant industry experience.	Minimum qualification: Matric and Diploma in Safety Management with 24 months-35 months power plant industry experience.	Minimum qualification: Matric and Diploma in Safety Management with minimum of 36 months in power plant industry experience or more.

Skill Capacity *(Identified Key Personnel*	5%	Quality inspector (x1) Clearly labelled and detailed CV with traceable references must be attached with all certified certificates and failure to attach CVs will result to No evaluation or (0%).		No submitted.	Minimum Qualification: Matric and N5 Technical certificate as minimum and 6months to 12 months plant experience in industrial cleaning.	Minimum Qualification: Matric and N5 Technical certificate as minimum 13 months to 36 months plant experience in industrial cleaning.	Minimum Qualification: Matric and N5 Technical certificate with minimum of 37 months in power plant experience in industrial cleaning.
		Sub Points			**40.0%**	**80.0%**	**100.0%**
Methodology	20%	How the service provider will approach the scope, safety, Health, Environmental, Quality plan, implementation plan and Resource alignment.			N/A	N/A	Detailed implementation plan covering all aspects of the scope, safety, and Quality. Clear sequence and comprehensively addresses all elements.
		Sub Points					**100.0%**
Company Experience (All documents to have a company letter head and logo)	30%	Submit a copy of previous or existing contract or valid purchase order or appointment letter with detailed relevant scope of work in Power Station industrial cleaning services.			N/A	N/A	Established with Minimum of 3 years company relevant experience and proof of relevant service rendered or PO's.
		Sub Points					**100.0%**
Equipment Ownership. Very clear and detailed proof of roadworthy, sound, and safe of all the machinery (attach proof of ownership certified operator certificates, machine	10%	1. 1X High Pressure minimum 500bar with 1000liter Water capacity tanker. 2. Soundproof Tipper truck unit (dump truck) with scoop capacity of 10 000kg. 3. (TLB) Tractor Loader Backhoe-soundproof 4. Front end Loader.			N/A	N/A	**1.** High pressure (HP) water jetting machines *(ownership or letter of intent to hire)* 2. Tipper truck unit (dump truck) *ownership or letter of intent to hire*. 3. Tractor Loader backhoe, *ownership or letter of intent to hire.*

operator and valid drivers license for each machine and operator as in the pricelist.	All or nothing as per requirements.	5. Bobcat Skid loader four-wheel machine. 6. LDV Double cab Bakkie					4. Front end loader, *ownership or letter of intent to hire.* 5. Bobcat Skid loader four-wheel machine, *ownership or letter of intent to hire.* 6. LDV Double Cab Bakkie, *Ownership or letter of intent to hire.*
		Sub Points					**100.0%**
		Total Points					

Tenderers will be expected to score at least the minimum threshold of 80% to proceed to the next phase.

3.4 RISKS

3.4.1 Acceptable Technical risks

1. Company/individual experience with slight deviation from scope of work.

3.4.2 Unacceptable Technical Risks

1. No information on adherence to Eskom Standards provided.

3.5 EXCEPTIONS/CONDITIONS

3.5.1 Acceptable Technical Exceptions/Conditions

1. Supervisor is in possession of engineering qualification other than 'QC'

3.5.2 Unacceptable Technical Exceptions/Conditions

1. QC and/or supervisor do not have relevant experience.

3.6 TET MEMBERS

TET Number	Name	Designation
TET 1	Thambi Gazu	Operating Support Manager
TET 2	Mike Modipa	Senior Supervisor Tech Ops
TET 3	Lumka Ntoyi	Senior Supervisor Tech Ops

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4. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
Thambi Gazu	Operating Support Manager	
Mike Modipa	Senior Supervisor Tech Ops	
Lumka Ntoyi	Senior Supervisor Tech Ops	
Lucas Motloung	Middle Manager Operating (A)	

5. REVISIONS

Date	Rev.	Compiler	Remarks
July 2026	1	MM Modipa	First issue.

6. DEVELOPMENT TEAM

The following people were involved in the development of this document:

Mike Modipa

Lumka Ntoyi

Thambi Gazu

7. ACKNOWLEDGEMENTS

N/A

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