Development of the Economic Development and Growth Strategy (EDGS) for the Four Selected GCR Municipalities: West Rand District Municipality; Merafong City, Emfuleni and Lesedi Local Municipalities

TENDER NO. SALGA/10/2026
Closing date and time: 27 November 2026 at 11:00
Bid Validity Period: 120 days

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1. INTRODUCTION

The South African Local Government Association (SALGA) is a public entity established in terms of the Organised Local Government Act (Act 52 of 1997) to assist in the comprehensive transformation of local government in South Africa, and is managed in accordance with the Public Finance Management Act (Act 1 of 1999). SALGA serves as the representative voice of all 257 municipalities in the country.

2. SALGA MANDATE

Developmental local government is an essential component of the machinery of government. SALGA's mandate rests on six primary pillars: Representation, Advocacy and Lobbying; Employer Body; Capacity Building; Support and Advice; Strategic Profiling of Local Government; and Knowledge and Information Sharing. This assignment sits squarely within the **Support and Advice** and **Knowledge and Information Sharing** pillars, and must produce a usable tool for member municipalities rather than a consultant's report. SALGA operates as a unitary body comprising a national association and nine provincial offices.

3. BACKGROUND AND RATIONALE

West Rand District Municipality (WRDM), in Gauteng's Western Corridor, has been dominated by gold mining, which historically formed the backbone of its economy, contributing roughly **30% of the district's Gross Value Added** in recent years. As mines matured and output declined, the district suffered job losses and fiscal strain. WRDM today accounts for only about **5-6% of Gauteng's GDP.** Provincial plans such as Growing Gauteng Together 2030 identify the West Rand as a priority for rejuvenation through agro-processing hubs, renewable energy on former mine lands, heritage tourism (including the Cradle of Humankind), and industrial and logistics nodes along the N12 and N14 corridors.

Emfuleni Local Municipality, anchored by Vanderbijlpark and Vereeniging, was historically a steel and heavy-manufacturing powerhouse. By 2018, manufacturing still contributed nearly **24% of Sedibeng's GVA** (the largest sector), yet the collapse of steel and chronic infrastructure failure have produced stagnation and an **unemployment rate exceeding 50%**. Plans stress "building a new economy in the Vaal," through the planned Vaal Special Economic Zone, a proposed cargo airport and logistics hub, and a major AB InBev brewery expansion.

Lesedi Local Municipality, centred on Heidelberg, is smaller and more agricultural: **over 80% of the municipal area is agricultural land** producing maize, grains, and livestock, alongside light manufacturing (food processing, packaging, automotive parts) and retail/services in Heidelberg. It sits on the N3 and N17, positioning it as an emerging logistics and distribution hub, with growing interest in logistics parks, agro-processing, and tourism assets such as the Suikerbosrand Nature Reserve.

Merafong City Local Municipality is the most mining-dependent of the municipalities: gold mining (centred on Carletonville and Fochville) accounts for the majority of local output, with public services as a significant employer. Its transition priorities are mine-closure rehabilitation and renewable-energy repurposing (including the West Rand Mega Solar initiative), agricultural expansion, and MSME diversification away from mining.

In summary, the assignment covers a declining district and two local municipalities in a distressed industrial belt, all requiring tailored yet integrated strategies for revival.

3.1. The four participating municipalities

For the avoidance of doubt, the four municipalities for which differentiated strategy content is required are:

No.	Municipality	Status	Strategic role
1.	West Rand District Municipality (WRDM)	District	Regional coordinating spine; hosts the WRDM "One Plan"
2.	Merafong City Local Municipality	Local (within WRDM)	Mining-transition municipality
3.	Emfuleni Local Municipality	Local (within SDM)	Re-industrialisation municipality
4.	Lesedi Local Municipality	Local (within SDM)	Agri-logistics and rural-node municipality

Bidders must state in their methodology how they will resolve the district–local interface for Merafong (which sits within WRDM but is treated here as a distinct strategy unit). Also, alignment with the Sedibeng District Municipality Strategy for Emfuleni and Lesedi Local Municipalities.

3.2. Product structure - five final products

The assignment delivers **five (5) final products**, not one:

a) **West Rand District Municipality EDGS**: a standalone, differentiated and regionalised strategy for the district.
b) **Merafong City Local Municipality EDGS**: localised to the mining-transition reality of Carletonville and Fochville, etc.
c) **Emfuleni Local Municipality EDGS**: localised to the Vaal/Sedibeng, etc re-industrialisation reality.
d) **Lesedi Local Municipality EDGS**: localised to the agri-logistics and rural-node reality.
e) **Close-Out Report with Institutionalisation Support Plan**: consolidating the assignment and setting out how implementation will be sustained after the service provider exits.

Each of the four municipal strategies must be a **separate, publishable document capable of being tabled and adopted by its own Council**, containing its own localised diagnostic, vision, pillars, scenario set, investment chapter, sector sub-strategies, project pipeline, implementation plan and M&E framework. They must remain mutually compatible at regional level as required by the GCR and DDM instruments, and must share a common template and evidence-base so that they read as one family of strategies, but **no municipal strategy may be substituted by a "chapter" of a regional document**. Where the RFP refers to "four strategies," it means four separately bound strategies, one per municipality.

3.3. Contract duration: three (3) months and two weeks: The assignment must be completed within **three (3) months and two weeks (15 weeks)** of inception.

4. ALIGNMENT FRAMEWORK (MANDATORY AND NON-NEGOTIABLE)

The EDGS **must be demonstrably aligned** with, but not limited to each instrument below. The bidder must include an **alignment compliance matrix** in the proposal and in every deliverable, showing, for each strategy pillar and each catalytic project, the specific clause or objective of the instrument that it advances.

4.1. The Constitution of the Republic of South Africa, 1996. Alignment with the objects of local government in section 152 and the developmental duties in section 153, and with the socioeconomic rights framework (notably sections 22, 23, 24, 26, 27), demonstrating how each intervention advances the constitutional obligation to promote social and economic development. The Constitution is supported by the Public Administration Management Act of 2014, which instructs all levels of government to formulate and implement legislation, policy and actions to achieve social and economic development, and by the White Paper on Local Government (1998) and the Municipal Systems Act 32 of 2000, which oblige municipalities to be development-oriented and to plan strategically toward a long-term vision.

4.2 National Framework for Local Economic Development (2018–2028). Explicit mapping to the Framework's **five policy pillars**: (1) building diverse local economies; (2) developing inclusive economies; (3) developing learning, innovative and skilful economies; (4) enterprise development and support; and (5) economic governance and infrastructure and to its **enabling pillars**: organisational development and institutional arrangements; planning and strategy; funding and finance; human resources and capacity development; research, knowledge, technology and innovation; and monitoring and evaluation. This is a corrective requirement: metros have adopted *few* of these enabling pillars, producing a measured discord between national LED policy and local planning, and this assignment must not repeat that pattern.

4.3 Gauteng City Region Economic Growth and Development Plan 2030 (and GGT2030). Alignment with the GCR's corridor logic, the Western Corridor (N12/N14) and the Southern Corridor (Vaal/Sedibeng) and with the Gauteng Spatial Development Framework's strategic initiatives to 2030. Corridors must be treated as economic instruments, not lines on a map: the bidder must identify where agglomeration economies actually exist and where spatial targeting is realistic. The GCR must be located within the national competitiveness corridor connecting Gauteng and eThekwini (approximately **46% of national GDP**) and the NDP's "nodes of competitiveness" logic (clusters accounting for at least **5% of GDP or jobs**).

4.4 SALGA National Rural Development Strategy. All four municipalities contain rural nodes and rural–urban interface zones. Each municipal strategy must align with the SALGA National Rural Development Strategy, integrating rural and urban economies through value-chain approaches, including improved food security, sustainable agriculture, expanded access to infrastructure and services, and MSME development in rural areas, aimed at reducing poverty and inequality. This is critical because the productive economies of South Africa's rural areas have declined while they host **40 percent of the national population**. The bidder must demonstrate awareness that node-based rural programmes have historically mis-targeted, and the Integrated Sustainable Rural Development Programme (ISRDP's) **13 nodes** included municipalities with relatively high levels of development while **17** genuinely low-

development municipalities were excluded. Rural targeting in this EDGS must be evidence-based, not assumed.

4.5 GCR Old CBD Revitalisation Strategy. An explicit old-CBD/town-centre revitalisation component for each unit, addressing the degeneration of central areas through physical, spatial and socio-economic transformation. Required strategies include community participation to build ownership, ICT integration, revitalisation of public artefacts and cultural and tourist elements, and enhanced accessibility. Town-centre revival must be treated as an economic development instrument with defined objectives for unemployment and poverty reduction and improved investor confidence, recognising that small-town revitalisation requires municipal guidance and judicious government investment, not merely endogenous business activity.

4.6 Additional mandatory alignment instruments. National Development Plan 2030; the District Development Model and its One Plan; the Re-imagined Industrial Strategy; Gauteng's Township Economic Development Act (2022); the B-BBEE Act and Codes; 4IR strategies; and each municipality's IDP and SDF. The DDM requirement is explicit: the One Plan comprises a **1-year operational plan, a 5-10-year implementation plan, and a 25-year spatially-referenced long-term plan**, and it serves to close gaps between the SDF, IDP, Service Delivery and Budget Implementation Plan, and sector plans. The EDGDS must be drafted so it can be lifted directly into the One Plan, shifting from mere alignment toward joint planning, budgeting and implementation across the three spheres.

5. PURPOSE OF THIS REQUEST

The purpose of this assignment is to develop **implementable, evidence-based, future-oriented** Economic Development and Growth Strategies for West Rand District Municipality, Merafong, Emfuleni and Lesedi Local Municipalities that will: define economic growth and spatial transformation pathways; identify catalytic projects and investment opportunities; strengthen intergovernmental coordination and investment promotion; develop a practical implementation and monitoring framework; and build institutional capacity through structured training and skills-transfer sessions.

Objectives:

a) **Robust diagnostic and differentiation** a rigorous socio-economic diagnostic of the region and each municipality, using authoritative sources to identify comparative advantages, sectoral performance, demographic and labour trends, and infrastructure/spatial realities.

b) **Strategic vision and alignment** a clear vision and strategic priorities/pillars aligned to national (NDP 2030, Re-imagined Industrial Strategy, National LED Framework), provincial (GGT2030, GCR Economic Growth and Development Plan 2030, Gauteng spatial development frameworks, GCR Old CBD Revitalisation Strategy, Township Economic Development) and district/local plans. The strategy must **differentiate interventions per municipality** (for example, focusing on mining transition in Merafong versus manufacturing revival in Emfuleni) while ensuring these local strategies complement one another for overall regional benefit, and must emphasise implementable, high-impact programmes that advance spatial transformation (such as revitalising township economies and underutilised industrial areas) and inclusive growth .

c) **Mainstreaming five cross-cutting focus areas** explicit integration throughout the EDGS analysis and proposed interventions of (i) Innovation and Digital Transformation, (ii) Township Economic Development, (iii) MSME/SMME Support and Development Mechanisms, (iv) B-BBEE Protocols and Economic Transformation, and (v) Asset-Based Community Development, as these are critical for a future-ready, inclusive economy .

d) **Outcome orientation and implementability** clear targets (job creation, investment attraction, poverty reduction) and concrete projects with costs, stakeholder roles and funding sources, plus an M&E framework.

e) **Scenario-based future-orientation** a dedicated scenarios and foresight chapter in each strategy addressing mine closure, steel-sector volatility, climate and water risk, and energy transition, supported by a just-transition pathway for mining-dependent communities, a technology and 4IR adoption pathway, a climate-resilience and biodiversity-sensitive approach including protection of ecological corridors, and a strategy-refresh protocol.

f) **Investment mobilisation** develop an investment chapter in each strategy that translates the diagnostic and the strategy's pillars into an investable pipeline, a financing architecture, an incentive and enabling framework within municipal competence, and an institutionalised investor aftercare and local supplier-linkage function with named owners and budget lines.

6. SCOPE OF WORK

The service provider will perform the following tasks, in close liaison with SALGA Gauteng, WRDM, and the municipalities of Merafong, Emfuleni, and Lesedi. **All phases run in parallelised streams from Week 1**, a condition of feasibility within **three (3) months and two weeks**.

a) Inception and Document Review.

Convene an **Inception Meeting** with SALGA, identified municipalities and key stakeholders to establish common understanding, refine the approach, and delineate responsibilities. Issue a **single consolidated Data Request Protocol** to all four municipalities, key stakeholders and to SALGA. Prepare an **Inception Report within 10 working days** of appointment containing the agreed work plan, methodology, stakeholder engagement plan and a data-gap register. Simultaneously, conduct a comprehensive literature review of municipal IDPs and SDFs for all four municipalities; district and provincial plans including DDM One Plans, GGT2030 corridor plans, the NDP and the Industrial Policy Action Plan; existing economic studies and sector profiles; and relevant legislative and policy frameworks (Township Economic Development Act 2022, B-BBEE Act and Codes, National LED Framework, 4IR strategies).

b) Socio-Economic Status Quo Analysis- Diagnostic (concurrent with C).

An in-depth diagnostic of the region and each municipality, including:

Data Collection and Analysis: GDP/GVA by sector, employment by sector, historical growth rates, key employers, labour-force characteristics and social indicators , and infrastructure base (transport , utilities, industrial

land availability), using Stats SA, Quantec, municipal/ public sector records.

- **Spatial and Environmental Scan:** mapping the economic hubs (Vanderbijlpark/Vereeniging industrial areas, Merafong mining belts, Lesedi logistics corridors), transport connectivity, human settlements, natural resources or environmental constraints including the Vaal River system and biodiversity corridors.

- **Asset-Based Community Assessment:** apply an ABCD lens to the diagnostic, identifying and mapping local community assets across different areas: existing SMMEs and informal businesses, community organisations (cooperatives, business forums), local skills and entrepreneurial talent, underutilised facilities, land that communities could leverage, and cultural and natural assets in townships or rural settlements. This community asset mapping will highlight untapped potential and inform strategies that empower communities to lead their own development.

- **SWOT and Problem Analysis:** at district and municipal levels. Summarise the key development challenges (for example, Merafong's over-reliance on a shrinking mining sector; Emfuleni's infrastructure collapse and investor-confidence crisis; Lesedi's need for investment to realise its agro-logistics potential) as well as key opportunities.

Deliverable: *Status Quo and Diagnostic Report* (executive summary , data analysis with tables and graphs, and preliminary identification of focal sectors and intervention areas in each municipality.

c) Stakeholder Engagement and Participatory Research (concurrent with B).

Design and execute a meaningful stakeholder engagement process to ensure local insights shape the strategy.

- **Consultations and Interviews** with municipal officials (economic development, planning, infrastructure departments, etc), business chambers and industry representatives (mining houses in Merafong, manufacturer in Emfuleni, farmers and emerging entrepreneurs in Lesedi), community and labour groups, educational institutions (for example Vaal University of Technology, North West University), and provincial and national agencies and departments (for example the Gauteng Department of Economic Development, regional offices of DTIC or DSBD, etc.).

- **Community Workshops and ABCD Methods for targeted groups (one workshop per municipality):** focus groups in township and rural communities using ABCD participatory tools (community mapping of skills and resources, enterprise-development visioning), working through ward committees, community development forums and MSME forums, to ensure youth, women, informal traders and small farmers are heard.

- **Synthesis and validation:** analyse and summarise stakeholder input, highlighting consensus and divergent views, and validate the diagnostic through a stakeholder validation workshop.

Deliverable: *Stakeholder Engagement Report* documenting who was engaged, methods used, and resulting insights and recommendations.

d) Strategy Formulation and Drafting.

Deliverable: four (4) Draft Municipal Strategies, localised Draft EDGS for each of WRDM, Merafong City, Emfuleni and Lesedi.

Standing requirement

Each draft is a s**eparate, self-contained document capable of being tabled before its own Council**, containing its own localised diagnostic summary, vision and mission, 4-6 strategic pillars, sector and priority-cluster sub-strategies, the five cross-cutting theme chapters, an old-CBD revitalisation chapter, a rural-node alignment chapter, institutional and financial analysis, implementation plan, costed project pipeline and M&E framework. **No municipal strategy may be delivered as a chapter or section of a regional document.**

An example of a Common template

Section	Content
1.	Executive summary and strategy-at-a-glance (2 pages, publication quality)
2.	Localised diagnostic - the municipal-specific slice of the shared regional evidence base
3.	Vision, mission and 4-6 strategic pillars
4.	Scenarios, foresight and future-orientation
5.	Sector and priority-cluster sub-strategies
6.	Investment promotion, facilitation and financing
7.	Cross-cutting theme chapters (the five mandated themes)
8.	Old-CBD and town-centre revitalisation chapter
9.	Rural-node alignment chapter
10.	Institutional and financial analysis
11.	Implementation plan: short (2–3 yrs), medium (3–5 yrs), long (5–10+ yrs)
12.	Costed, bankable project pipeline
13.	M&E framework and KPI dashboard
14.	Annexures - alignment compliance matrix; cross-cutting mainstreaming matrix; budget-integration annex; investment pipeline schedule; scenario watchlist; handover inventory

- **Vision and pillars:** Each strategy must develop a clear vision and mission, for example, a vision of a "diversified, inclusive and sustainable West Rand & Vaal regional economy by 2030, driven by innovation, community enterprise, and strategic public-private partnerships", supported by 4-6 strategic pillars with objectives linked to national and provincial policy pillars.
- **Scenarios, foresight and future-orientation:** The four municipalities face genuinely divergent futures (a mine-closure trajectory in Merafong, a steel and infrastructure recovery question in Emfuleni, an agri-logistics transition in Lesedi, and district-level coordination across all three in WRDM) and a single-point forecast cannot serve any of them. The chapter must contain: Driving forces and critical uncertainties, Quantitative baseline forecast, Scenario construction (2-4 scenarios per municipality), as well as the deliverable that makes scenarios useful.

- **Sector and priority-cluster sub-strategies:** Each strategy must articulate sector-specific chapters and programmes, with each sector providing current status, opportunities, challenges and recommended interventions. Each municipality's strategy will prioritise the dominant sectors in which it has a comparative advantage while also fostering new sectors that can drive sustainable growth, ensuring alignment between local strengths and broader regional opportunities (for example, the Vaal SEZ and industrial parks in Emfuleni, light industry in Lesedi, and small-scale and township manufacturing in the West Rand).

- **Investment promotion, facilitation and financing:** This is the chapter that answers the "so what" question (what investable opportunity does this municipality actually offer, to whom, with what money, and who is accountable for landing it). It must contain: Investment case and positioning statement, Investment baseline, Investment targets, Investment pipeline (investable opportunities schedule), Financing architecture, Municipal incentive and enabling framework, Investment aftercare and retention, Supplier development and local linkage (local procurement), Investment promotion and marketing, Institutional roles, and Investment indicators.

- **Cross-cutting chapters - the five mandated themes (mandatory, one dedicated chapter each):** The strategy must incorporate dedicated sections or sub-sections for each of the five mandated cross-cutting areas, detailing their relevance and how they will be addressed in the EDGS

    i. ***Innovation and Digital Transformation****:* Outline how the strategy will leverage Fourth Industrial Revolution (4IR) technologies and promote ICT infrastructure and digital skills to drive competitiveness across sectors such as manufacturing, services and agriculture, for example, smart manufacturing, e-commerce for SMMEs, and precision farming. The chapter must identify where digital adoption is realistically achievable in each of the four units, and connect to the GCR's smart-city and digital ambitions.

ii. ***Township Economic Development:*** Provide specific measures to empower and integrate township economies, for example, support for informal traders, local manufacturing hubs in townships, creative industries in townships, preferential procurement for township enterprises, and infrastructure upgrades in township commercial areas **as part of each relevant programme**, and in line with Gauteng's Township Economic Development Act and SALGA Township Economic Development Institutionalisation Framework. The chapter must also confront the documented access failure, for example regulatory burden and municipal capacity constraints are the principal obstacles to township enterprise survival and must be addressed directly.

iii. **MSME Support and Development Mechanisms:** Include a comprehensive plan for entrepreneurship development and MSME support, such as incubation programmes, skills training, business funding facilitation, market linkage initiatives, and local supplier development, to ensure small businesses and cooperatives can participate in the opportunities created by the EDGS, for example, supply-chain opportunities in large projects

iv. **B-BBEE and Transformation.** Integrate B-BBEE compliance and transformation targets into the strategy's design, for example setting minimum B-BBEE requirements for private sector partners in projects, encouraging ownership opportunities for previously disadvantaged groups, and aligning the strategy with transformation charters in key sectors such as mining and construction, and ensure the EDGS supports **equitable economic participation as a core outcome**.

v. **Asset-Based Community Development:** Detail how the EDGS will use the ABCD approach to empower local communities to lead development initiatives, establishing community-driven projects such as community-run tourism enterprises, cooperatives managing urban agriculture, or community maintenance of identified infrastructure, **using the asset maps produced in the diagnostic to inform project selection**. Emphasise co-creation of solutions with communities, turning local skills and networks into formal economic activities, thereby embedding resilience and local ownership in the strategy . This chapter must be written to dovetail with the Asset-Based Community Assessment conducted during the diagnostic phase (Section 6(b)), so that the mapped assets, MSMEs and informal businesses, cooperatives and business forums, local skills and entrepreneurial talent, underutilised facilities and land, and cultural and natural assets in townships and rural settlements are traceable through to specific funded projects.

- **Old-CBD and town-centre revitalisation chapter (mandatory in each of the four strategies)**: Each of the four Municipal Strategies must contain a **dedicated chapter**, not a sub-paragraph addressing the degeneration and revival of that municipality's old CBDs and traditional town centre(s), treated as an explicit economic development instrument with defined objectives for unemployment and poverty reduction and improved investor confidence, and framed within the GCR Old CBD Revitalisation Strategy. The chapter must address the physical, spatial and socio-economic transformation of the central area.

- **Rural-node alignment chapter (mandatory in each of the four strategies)**: All four municipalities contain rural nodes and rural–urban interface zones. Each Municipal Strategy must contain a **dedicated chapter** demonstrating, not asserting, alignment with the **SALGA National Rural Development Strategy**, and connecting to the national rural instruments to which it gives effect to the Integrated Rural Development Sector Strategy, the Comprehensive Rural Development Programme, and the **Draft National Policy for Township and Rural Economy Development and Revitalisation**.

- **Institutional and financial analysis:** Each strategy must assess the institutional environment (capacity of municipal economic development units, existing partnerships such as development agencies or public-private forums) and the regulatory context (zoning, incentives) to determine enablers or blockages for implementation, and identify funding opportunities (government grants, development finance, private investment, PPPs) relevant to the proposed projects. The draft strategy should be written in a manner suitable for presentation to municipal decision-makers, with a clear narrative and evidence-based justifications grounded in the diagnostic

Deliverable: *Draft EDGS Document,* a comprehensive strategy report (with an executive summary, main chapters, and appendices as needed) for review by SALGA, municipalities and stakeholders.

e) Implementation Plan, Costed Project Pipeline and M&E Framework:

- **Phased action plan** categorised by short-term (2–3 years), medium-term (3–5 years) and long-term (5–10+ years), specifying for each action the lead agency, supporting partners, estimated budget, resource needs, and funding sources.

- **Costed, bankable project pipeline** for each catalytic project, an order-of-magnitude capital and operating cost, an indicative funding mix, a readiness level, and the specific funding window or instrument it targets. Generic references to "potential funding sources" are non-compliant; limited funding is the standing constraint on LED delivery, and accessing external funding requires demonstrable capability.
- **Cross-cutting mainstreaming matrix** accompanying the costed project pipeline, showing for each catalytic project which of the five cross-cutting themes it advances, through which specific measure, and with what budget line. Projects that advance none must be flagged and

justified. The old-CBD and rural-node chapters must also be traced to budget lines in this matrix.

- **Co-production mechanisms** to involve communities and businesses in implementation.

- **Governance and institutional arrangements** a multi-stakeholder Steering Committee or Working Group linking municipal departments, SALGA, provincial and national agencies/ departments representatives, leveraging existing IGR structures and the DDM. The DDM's promise is to resolve fractious district–local relations, often characterised by conflict and poor communication, so the governance design must actively address this risk

- **Monitoring and Evaluation (M&E)** KPIs and targets aligned to the strategy's objectives: percentage increase in non-mining GVA in the West Rand; number of MSMEs supported; number of jobs created in township enterprises; Rand value of investment attracted to the Vaal SEZ; and percentage compliance with B-BBEE targets in municipal procurement, with periodic reporting and a mid-term review after three years. Insufficient M&E is a documented failure mode in LED delivery and must be remedied structurally.

- **Capacity-building and knowledge-transfer programme** not a single debriefing session, but a structured programme: a minimum of two facilitated workshops and one "train-the-implementer" session equipping municipal LED officials to update the strategy, run the KPI dashboard and manage the project pipeline.

- **Deliverables:** Implementation Plan, Costed Project Pipeline & M&E Framework (per municipality, with a regional compatibility note); Capacity-Building and Knowledge-Transfer Report.

f) Finalisation, Approval and Socialisation (Weeks 19-20): Incorporate feedback from SALGA, provincial and national partners, and the four municipalities to produce the **Four Final Municipal EDGSs** of publishable quality, with professional editing and formatting. Prepare presentation materials (slide deck and summary brief) to support socialisation and approval by the WRDM Council and the Municipal Councils of Merafong, Emfuleni and Lesedi.

- **Deliverables:** Four Final Municipal EDGSs (Products 1-4); Presentation Slide Pack; four **Council Adoption Packs** containing draft resolutions for each Council.

g) Close-Out Report and Institutionalisation Support

Following acceptance of the four final municipal strategies, the service provider must produce a Close-Out Report containing:

- A **consolidated record of the assignment** what was delivered, deviations from the work plan, outstanding matters, and the handover of all datasets, maps, models, working papers and editable source files.

- An **Institutionalisation Support Plan** for **each of the four municipalities**, a schedule naming the institutions identified in that municipality's strategy and the specific support each will provide to carry the strategy forward. This must be drawn directly from the institutional and financial analysis, which assesses the capacity of municipal economic development units, existing partnerships such as development agencies and public-private forums, and the regulatory and funding environment. The plan must specify, per institution: the support commitment, the responsible official or structure, the timing, and the resourcing implication.

- A **governance handover** the recommended multi-stakeholder Steering Committee or Working Group connecting municipal departments, SALGA, provincial and national agencies/ department and private/community representatives, using existing intergovernmental relations structures, with a constituted membership list and an inaugural meeting scheduled before close-out.

- A **sustainability and exit statement** how each municipality maintains the KPI dashboard, updates the strategy, and manages the costed project pipeline without the service provider.

- **Council adoption confirmation templates** to track adoption status in each of the four Councils.

- **Deliverables**: Close-Out Report; Institutionalisation Support Plan (four municipal schedules); Handover Pack (editable data, maps and models).

7. DELIVERABLES AND MILESTONES (THREE (3) MONTHS AND TWO (2) WEEKS/ 15-WEEK SCHEDULE)

The assignment must be completed within **four (4) months (16 weeks)** of inception, delivering **five final products**. Bidders must confirm in their proposals that they accept this duration and demonstrate how the parallel work streams will be resourced to meet it.

No.	Product / Deliverable	Final product?	Timing
1)	Inception Report, Detailed Work Plan & Data Request Protocol	No	Within **10 working days**
2)	Socio-Economic Diagnostic Report (incl. ABCD asset mapping)	No	By end of **Week 5**
3)	Stakeholder Engagement Report	No	By end of **Week 5**
4)	**Four Draft Municipal Strategies** (one per municipality)	Drafts	By end of **Week 9**
5)	Consolidation Pack: consolidated pipeline, mainstreaming matrix, regional compatibility note, SLA-ready schedule, dashboard specification	No	By end of **Week 11**
6)	Capacity-Building & Knowledge-Transfer Report	No	By end of **Week 12**
7)	**Four Final Municipal EDGSs** (publishable, one per municipality)	Products 1-4	By end of **Week 14**
8)	**Close-Out Report & Institutionalisation Support Plan**	Products 5	By end of **Week 15**

9)	Presentation Packs & four Council Adoption Packs	No	By end of **Week 15**

Stoppage remedy. Where the municipalities fails to deliver required data within the agreed 10-working-day window on more than two occasions, the service provider may request a written extension of the affected milestone only, without penalty.

Periodic progress review meetings will be held monthly (or as agreed) against the project plan. All deliverables must meet high standards of quality and demonstrate a strong evidence-based approach.

8. EXPECTED OUTCOMES

The reviewed strategy framework will provide coherent, evidence-based development roadmaps; strengthen institutional capacity for integrated planning and investment promotion; support the operationalisation of the DDM in the Gauteng City Region; and enable data-driven decision-making and enhanced intergovernmental coordination. In addition, the EDGS must produce: a costed pipeline of ready-to-fund catalytic projects; a governance structure with named accountabilities; an adopted monitoring dashboard; and four municipal strategies that each stand alone as an adopted Council instrument, with a completed institutionalisation plan naming the institutions responsible for implementation.

9. Team Composition and Qualifications

The team below must be named in the proposal and committed for the full duration. Any substitution requires SALGA's prior written approval. T**his is a mandatory minimum staffing condition, not an evaluation preference**.

Role	Qualifications / Experience
Project Leader / Development Economist	Postgraduate degree in Development Economics / Planning, **10+ years** in strategy formulation
LED & Investment Specialist	**8+ years** in LED, PPPs, and investment facilitation
Sector Analysts (x2)	Sector expertise (for example tourism, manufacturing, green economy, ICT, mining)
Spatial Planner	Registered planner with urban/regional experience
Rural Development Specialist	Experience in rural economies and alignment to rural development strategy
Capacity Building Expert	**5+ years** in training design, facilitation, and knowledge management
M&E Specialist	Experience developing logical frameworks and performance indicators
Project Administrator	Coordination, logistics, and documentation support

10. DURABILITY REQUIREMENTS ("FUTURE-ORIENTED" DEFINED)

To ensure the strategy stands the test of time, the Final EDGSs must include:

a) **A strategy-refresh protocol** the annual update cycle, the KPI dashboard, the data sources and the responsible official, so the strategy is a living instrument.

b) **A risk and assumption register** covering mine closure, steel-sector volatility, water and climate risk, and energy transition.

c) **Scenario planning** at least two-four alternative future scenarios per unit with branch-point interventions.

d) **A budget-integration annex** mapping each short-term action to the IDP/SDBIP/MTREF cycle of the relevant municipality, so the strategy is embedded in the capital-budget process rather than standing beside it.

e) **A handover pack** all datasets, maps, models and working papers in editable form, so successors can maintain the strategy.

f) **Institutional continuity** evidence that the Close-Out Report's support commitments have been accepted in writing by the named institutions before final payment is released.

11. CONTENT OF PROPOSAL

The proposal should, at a minimum, include:

- all relevant perceived strengths and weaknesses of the firm bidding for the service, e.g. similar previous experience, in-house skills, etc, providing information which will assist SALGA to assess its capabilities, competitive advantages, etc.
- Summary of the bidder's mission statement, the vision statement, values and long-term strategies and objectives as comprehensively as possible.
- List of references of previous and current appointments relevant to the required services; examples of such services, capabilities, and experience, and more specifically, the number and size of organisations where services were rendered in specific sectors in government and areas of expertise.
- An organogram or list of partners, managers, specialists, together with the *curriculum vitae* of the staff who will be available for the duration of the work; any staff changes regarding staff allocated to SALGA must be done in consultation with the Project Manager representing the organisation. The successful bidder should provide experienced specialists relevant to the required services.
- A breakdown of the tariff, VAT inclusive, per category as required for services rendered. Expenditure incurred without the prior approval of SALGA will not be reimbursed. An analysis of costs must be given to cover the full amount, and where possible, costs should be linked with specific tasks to be undertaken. All other incidental costs should be included in the budget breakdown.
- Insofar as is possible, a comprehensive budget, showing the service of activities proposed, with charge-out rates and budgeted hours per activity, detailing all assumptions made in arriving at a proposed budget, including all cost factors such as travelling.
- The remuneration framework of consultants shall take the following into consideration:
    - The "Guidelines on Fees for Audits done on behalf of the Auditor-General of South Africa (AGSA)" as issued by the South African Institute of Chartered Accountants (SAICA).
    - The "Guide on Hourly Fee Rates for Consultants "as issued by the Department of Public Service and Administration (DPSA); and/or
    - Remuneration guidelines issued by professional service organisations or regulatory bodies, as may be relevant.

- Insofar as is possible, provide an overview of the methodology to be applied.

12. DESCRIPTION AND EXTENT OF WORK (PROJECT MANAGEMENT)

12.1 Performing assignments: Assignments are to be performed in accordance with the industry/profession standards as well as the terms of reference. All reports will be reviewed by the relevant Project Manager representing the organisation. All working papers, reports, and documents will become the property of SALGA. The successful bidder shall work with the Directorate of SALGA to plan various phases of the service activities and must be prepared to regularly report progress to the relevant Project Manager.

12.2 Timing of assignments: The performance of this assignment shall be in accordance with the Project Committee's approved plan. The final responsibility of approving the scope and extent of the work resides with the relevant Project Manager.

12.3 Quality assurance reviews of the work: The service provider shall ensure that all work conforms to all standards set out by SALGA.

12.4 Monitoring progress of assignments: On a mutually agreed basis, the service provider shall meet with the Project Manager to report on the progress of the work and at the Project Committee meetings.

12.5 Payments: SALGA undertakes to pay out within a reasonable time period all valid claims for work done to its satisfaction upon presentation of a substantiated claim. Payment will be tied to **product acceptance, not elapsed time**. A milestone-linked schedule will apply, with separate acceptance points for each of the four Final Municipal EDGDSs and a final retention released only on acceptance of the Close-Out Report and Institutionalisation Support Plan.

12.6 Expenditure incurred by the bidder: SALGA will not be held responsible for any costs incurred by the bidder in preparing and submitting the bid.

13 INSTRUCTION TO BIDDERS

13.1 General Instructions

This document constitutes a Request for Proposal (RFP), which specifies SALGA's requirements for a service provider to render services on behalf of SALGA to **review**, **develop**, and **align** the **Economic Development and Growth Strategy (EDGS) for West Rand District Municipality (WRDM), Merafong, Emfuleni, and Lesedi Local Municipalities.** The information contained herein provides a format to facilitate the bidder's responses to this RFP. It is important that the format be followed closely to help maintain the decision-making timetable. Responses must be presented in the same order as the requirements appear, section by section, and numbered accordingly, with acknowledgement of all clauses. All pricing information should be fully disclosed with all charges clearly defined, i.e. a per-unit fee based on activity. Please feel free to address any other potential services not specifically mentioned in this RFP that may be of benefit to the National Executive Committee (NEC) of SALGA, which is the organisation's accounting authority.

13.2 Objectives

SALGA's objective in the call for proposals is to select a service provider suitable to undertake the task of reviewing, developing, and aligning the **Regional Economic Development and Growth and Development Strategy (EDGS).**

13.3 Terms of Contract

The term of the contract shall be regulated by the Service Level Agreement (SLA) to be concluded with the winning bidder. It is anticipated that the term of the contract shall be for the duration of the assignment and shall expire upon fulfilment of the scope of work. The contract may be extended by mutual agreement. Thirty (30) days' written notice must be given if either party wishes to terminate the agreement prior to the contract's expiry date.

13.4 Questions during Proposal Process

Any enquiries regarding this RFP should be directed to **scm@salga.org.za** at the SALGA National Office, 012 369 8000. Questions will only be taken up to four days prior to the closing date.

Bidders finding apparent discrepancies or omissions in the RFP should notify SCM at scm@salga.org.za at once. Bidders may, during the bidding period, be advised by Addenda of any additions, clarifications, deletions or alterations to these specifications. All such changes should be covered by the bidder's proposal. Information used in the preparation of a proposal from sources other than this RFP and any written addenda (considered as the proposal documents) will not be considered as valid or official.

No further addenda will be issued by SALGA after 12:00 PM, four business days prior to RFP closing, without providing an extension of time.

13.5 Submission of Proposal

- **PLEASE USE THE BELOW LINK TO SUBMIT YOUR PROPORSAL.**
  https://scmportal.salga.org.za/
- **ANY OTHER FORM OF SUBMISSION WILL BE NOT CONSIDERED.**

(a) Bid documents must submitted on the SALGA SCM Supply flow Portal

(b) Bid documents will only be considered if received by SALGA before the closing date and time

(c)Bidders are requested to initial each page of the tender document on the top right-hand corner.

SALGA will not be responsible for any costs incurred by bidders in preparing responses to the RFP.

Proposals received past the time stated above will not be considered. Proposals will not be opened in public.

All proposals will remain in force and will be irrevocable for one **hundred and twenty days** after the proposal closing.

Proposals shall be stipulated sums without escalator clauses or other qualifications.

13.6 Contract Award

SALGA reserves the right to accept any proposal submitted or reject all proposals.

Any proposal submitted that is not in full compliance with the requirements of the proposal documents may be accepted or disqualified at SALGA's discretion.

Please outline in your proposal the assistance your institution is prepared to provide to meet the estimated contract duration for the full implementation of the scope of work.

13.7 Termination of Contract

SALGA reserves the right to terminate the agreement with 30 days' written notice to the winning bidder, subject to the following:

13.7.1 The winning bidder fails to perform in accordance with the specified service requirements as set out in the RFP.

13.7.2 The winning bidder otherwise violates the provisions of the RFP to a substantial degree.

13.8 Liability

SALGA will not be held liable for any actions of the winning bidder and/or its employees.

14 CONDITIONS OF BID (FAILURE TO MEET ANY OF THE REQUIREMENTS BELOW MAY RENDER YOUR BID PROPOSAL NON-RESPONSIVE)

14.1 The requirement for content of the project proposal section below outlines the information that must be included in bid offers. **Failure to provide all or part of the information may result in your bid being excluded from the evaluation process.**

14.2 A contract will be signed with the appointed Service Provider.

14.3 The Service Provider will be required to sign confidentiality and indemnity agreements with SALGA.

14.4 SALGA may at its own discretion vary an instruction to include more work.

14.5 Failure to comply with any condition of this request for a proposal will invalidate respective tender proposal

14.6 In the event that any conflict of interest is discovered during the assignment, SALGA reserves the right to summarily cancel the agreement and demand that all the information, documents and property of SALGA be returned forthwith.

14.7 SALGA reserves the right to request new or additional information regarding each bidder and any individual or other persons associated with its project proposal.

14.8 Bidders shall not make available or disclose details pertaining to their project proposal with anyone not specifically involved, unless authorized to do so by SALGA.

14.9 Bidders shall not issue any press release, social media or other public announcement pertaining to the details of their project without the prior written approval of SALGA.

14.10 Bidders are required to declare any conflict of interest they may have in the transaction for which the bid is submitted or any potential conflict of interest. SALGA reserves the right not to consider further any bid where such a conflict of interest exists or where such potential conflict of interest may arise.

14.11 The bid offers and proposals should be valid and open for acceptance by SALGA for a period of 120 days from the date of submission.

14.12 Bidders are advised that submission of a project proposal gives rise to no contractual obligations on the part of SALGA.

14.13 Disputes that may arise between SALGA and a bidder must be settled by means of mutual consultation, mediation (with or without legal representation) or, when unsuccessful, in a South African court of law.

14.14 In addition to adherence to the specific terms and conditions of proposals, provided in this document, the bidder shall be bound by the provisions of the General Conditions of Contract attached hereto, an originally signed copy of which must be submitted together with all other bid documentation.

14.15 All returnable bid documents must be completed in full and submitted together with the bidder's proposal.

14.16 SALGA will not be liable for costs incurred during the site visits or any other cost related to the submission of the bid.

14.17 Completion of the Standard Bidding Documents stated herein below is mandatory, failure to do so may render your bid offer invalid

14.18 Standard Bidding Forms

14.18.1 Preference Points Claim form: Form SBD 6.1 - Bidders must complete this document in full. They must be completed on the original and signed, all in black ink.

14.18.2 Declaration of Interest: Form SBD 4 - Bidders must complete this document in full. They must be completed on the original and signed, all in black ink.

14.18.3 Bid Invitation: Form SBD 1 - Bidders must complete this document in full. They must be completed on the original and signed, all in black ink.

14.18.4 Pricing Schedule: Form SBD 3.3 - Bidders must complete this document in full. They must be completed on the original and signed, all in black ink.

15 EVALUATION

The following evaluation method will be used:

- After the closing date of the bid invitation, an appointed evaluation committee of SALGA officials and possibly other external parties will evaluate the proposals of the bidders.
- The committee will individually evaluate each of the bid proposals received against the appointed criteria as provided for in Preferential Procurement Regulations, 2022

All proposals submitted will be evaluated on three categories:

- Functionality (technical content)
- Price
- Specific goals

Bids will be evaluated in accordance with the Preferential Procurement Regulations, 2022, using the 80/20 split. The 80/20 preference points system applies for acquisition of goods or services for Rand value equal or above R30 000 and up to R50 million.

Firstly, the assessment of functionality will be done in terms of the evaluation criteria and the minimum threshold value of 70 points. A bid will be disqualified if it fails to meet the minimum threshold value for functionality as per the bid invitation.

Thereafter, only the qualifying bids after the presentation and demonstration will be evaluated in terms of the 80/20 preference points systems, 80 points will be used for price only and the 20 points will be used for Specific goals. The price points will be calculated in accordance with the formula prescribed in Regulation 6. (1) of the Preferential Procurement Regulations, 2022.

A recommendation for the awarding of the contract will be made at the meeting of the Bid Adjudication Committee to be confirmed, where applicable.

For functionality, the following criteria will be applicable and the maximum value of points breakdown for each criterion:

POINTS BREAKDOWN

<table>
<tr><th>CRITERIA FOR FUNCTIONALITY</th><th>BREAKDOWN OF POINTS</th><th>WEIGHT</th></tr>
<tr><td>Approach, Methodology and Work Plan:
• demonstrable parallelisation for the 4-month schedule,
• the alignment compliance matrix, and
• the depth and specificity of treatment of each of the five cross-cutting themes</td><td>
<table>
<tr><th>Rating</th><th>Descriptor</th></tr>
<tr><td>5</td><td>No methodology or approach is described</td></tr>
<tr><td>10</td><td>Approach and methodology lacking in detail</td></tr>
<tr><td>15</td><td>The approach and methodology are not suitable for the scope of work</td></tr>
<tr><td>20</td><td>Adequate proposal covering minimum requirements.</td></tr>
<tr><td>30</td><td>The proposal exceeds the minimum requirements, is well-detailed, and is feasible.</td></tr>
<tr><td>40</td><td>Exceptional, innovative, and fully aligned with TOR and objectives.</td></tr>
</table>

An assignment for a municipality, district, provincial department, national department or public entity, the primary deliverable of which was an economic growth or development strategy, local economic development strategy, investment plan or equivalent economic-development plan, with a contract value of One Million Rand or more, completed successfully.</td><td>40</td></tr>
<tr><td>Relevant and Appropriate Project Experience:
• Demonstrates capability and relevant experience in similar projects, developing Economic Growth / Development Strategies and Investment Plans as a company.
• Provides verifiable proof (appointment letters, completion certificates or client reference letters on letterhead)

(N.B. SALGA reserves the right to verify the letters submitted by service providers)</td><td>
<table>
<tr><th>Rating</th><th>Descriptor</th></tr>
<tr><td>0</td><td>No previous experience – 0 reference letter</td></tr>
<tr><td>5</td><td>1 similar previous project experience – 1 reference letter</td></tr>
<tr><td>10</td><td>2 similar previous project experiences – 2 reference letters</td></tr>
<tr><td>20</td><td>3 similar previous project experiences – 3 reference letters</td></tr>
<tr><td>30</td><td>4 similar previous project experiences – 4 reference letters</td></tr>
<tr><td>35</td><td>5 similar previous project experiences or more – 5 reference letters</td></tr>
</table>

A letter on the client's official letterhead, signed by an authorised official, stating the project name, scope, contract value, dates, and the bidder's role. Unsigned letters, letters on the bidder's own letterhead, and letters from sub-contractors to the bidder are not accepted.</td><td>35</td></tr>
</table>

<table>
<tr><th>CRITERIA FOR FUNCTIONALITY</th><th>BREAKDOWN OF POINTS</th><th>WEIGHT</th></tr>
<tr><td>Team Qualifications, Knowledge, and Experience:
Demonstrates strong qualifications, expertise, and track record relevant to economics, planning, LED, and investment promotion.
Provides CVs with evidence of relevant qualifications and years of experience.</td><td><table><tr><th>Rating</th><th>Descriptor</th></tr><tr><td>0</td><td>No CVs or qualifications provided</td></tr><tr><td>5</td><td>2 years' experience with a relevant graduate qualification</td></tr><tr><td>10</td><td>3 years' experience with a relevant graduate qualification</td></tr><tr><td>15</td><td>4 years' experience with a postgraduate qualification</td></tr><tr><td>20</td><td>5 years' experience with a postgraduate qualification</td></tr><tr><td>25</td><td>5+ years' experience with an advanced postgraduate qualification and a relevant project portfolio</td></tr></table>Individuals identified by name in the bidder's organogram and CV schedule, available for the full contract duration, and committed by signature of the bidder's authorised representative.</td><td>25</td></tr>
<tr><td colspan="2">Total for functionality</td><td>100</td></tr>
<tr><td colspan="2">Minimum threshold score</td><td>70</td></tr>
</table>

Bidders who score **70** (average) points and above will be considered in phase 2 of the evaluation.

The 80/20 points system will be used when evaluating this Request for Proposal

The remaining 20 points will be allocated in terms of Regulation 6(2) and 6(3) of the Specific Goals, 2022, preference points must be awarded to a bidder for attaining the Specific Goals accordance with the table below:

B-BBEE Status Level of	Number of points (80/20 system)
1	10
2	9
3	7
4	6
5	4
6	3
7	2
8	1
Specific Goals	
SMME's	4
100% Black Women owned	3
100 % Youth	3
Total Points	20

A bidder failing to submit proof of B-BBEE status level of contribution or is a non-compliant contributor to B-BBEE may not be disqualified but may only score points out of 80 for price, and score 0 points out of 20 for B-BBEE.

16 GENERAL CONDITIONS

The following should be noted by interested parties:

a) Intellectual property and ownership of all materials and products developed in the execution of the contract will be vested in SALGA.

b) Materials and products may not be made available to any unauthorized person or institution or sold for profit without prior written consent from SALGA.

c) On completion or termination of the agreement, all materials and products must be handed over to SALGA.

d) No information concerning the tender or award of the tender may be made available by the bidder to other parties without prior consultation and written approval from SALGA.

e) SALGA may at its own discretion vary this instruction to include more scope / work or to exclude work/service areas. In the case of the latter, the bidder shall not be entitled to claim for any work not required and may engage SALGA on the pricing of the additional work/ service proposed.

f) All copyright and intellectual property rights that may result because of the work to be performed shall reside with SALGA and the bidder shall be required to sign an agreement of confidentiality.

g) SALGA may dictate the framework in which documents (policies, plans, report etc.) shall be submitted; however, the bidder should be able to submit a proposal on the lay-out of his/her choice for consideration by SALGA.

h) SALGAs (general conditions of bid, contract, and order) shall be applicable to this bid.

i) The bidder shall be required to conclude and sign a Service Level Agreement (SLA) after the appointment.

j) SALGA reserves the right not to award the bid to any bidder at its own discretion.

SOUTH AFRICAN LOCAL GOVERNMENT ASSOCIATION
SALGA
Inspiring service delivery

175 Corobay Avenue
Cnr Garsfontein and Corobay
Pretoria
0001
Telephone: 012 369 8000
Email: scm@salga.org.za

REQUEST FOR PROPOSAL
SBD 1 (Part A)

ACQUISITION NUMBER:	2026-09-23-0003766-80101500
DESCRIPTION OF ACQUISITION:	Request for the Initiation of the Tender Process and Appointment of the Bid Specification Evaluation Committee (BEC): Development of Economic Development and Growth Strategies (EDGS) for the West Rand District Municipality (WRDM), Merafong, Emfuleni and Lesedi Local Municipalities
ACQUISITION ISSUE DATE:	23 Sep 2026
CLOSING DATE AND TIME:	27 Nov 2026 11:00

SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION NUMBER					
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		**OR**	CENTRAL SUPPLIER DATABASE No:	
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	[TICK APPLICABLE BOX] ▫ YES ▫ NO		B-BBEE STATUS LEVEL SWORN AFFIDAVIT	[TICK APPLICABLE BOX] ▫ YES ▫ NO	
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]					
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	▫ YES ▫ NO [IF YES ENCLOSE PROOF]		***ARE YOU A FOREIGN BASED SUPPLIER FOR** THE GOODS /SERVICES /WORKS OFFERED?*	▫ YES ▫ NO [IF YES, ANSWER THE QUESTIONNAIRE BELOW]	

QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS

IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?
▫ YES ▫ NO

DOES THE ENTITY HAVE A BRANCH IN THE RSA?
▫ YES ▫ NO

DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?
▫ YES ▫ NO

DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?
▫ YES ▫ NO

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?
▫ YES ▫ NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

Date Generated: Nov 9 2026 3:27PM

TERMS AND CONDITIONS FOR PROPOSAL
SBD 1 (Part B)

1.	**PROPOSAL SUBMISSION:**
1.1	PROPOSALS MUST BE SUBMITTED BY THE STIPULATED TIME TO THE CORRECT ADDRESS/THROUGH THE DESIGNATED ONLINE SUPPLIER PORTAL. LATE PROPOSALS WILL NOT BE ACCEPTED FOR CONSIDERATION.
1.2	ALL PROPOSALS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED - (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE RFP DOCUMENT.
1.3	BIDDERS MUST REGISTER ON THE CENTRAL SUPPLIER DATABASE (CSD) TO UPLOAD MANDATORY INFORMATION NAMELY: (BUSINESS REGISTRATION/ DIRECTORSHIP/ MEMBERSHIP/IDENTITY NUMBERS; TAX COMPLIANCE STATUS; AND BANKING INFORMATION FOR VERIFICATION PURPOSES). B-BBEE CERTIFICATE OR SWORN AFFIDAVIT FOR B-BBEE MUST BE SUBMITTED TO BIDDING INSTITUTION.
1.4	THIS RFP IS SUBJECT TO THE PREFERENTIAL PROCUREMENT REGULATIONS, 2022, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
1.5	BIDDERS MUST SUPPLY WRITTEN PROPOSALS THAT REFLECT THE FOLLOWING INFORMATION: PRICE VALIDITY PERIOD WHICH IS THE PERIOD THAT YOUR PRICE IS VALID FROM THE DATE OF PROPOSAL), ALL INCLUSIVE PRICES ARE REQUIRED PER ITEM, DELIVERY LEAD TIME, COMPANY NAME, COMPANY REGISTRATION NUMBER, VAT REGISTRATION NUMBER (IF REGISTERED), ADDRESS, CONTACT PERSON, TELEPHONE NUMBER, FAX NUMBER/EMAIL ADDRESS.
1.6	ALL PRICES MUST BE FIXED AND FIRM, AND WILL BE ROUNDED UP TO TWO DECIMAL PLACES.
1.7	BIDDERS MUST RETURN A SIGNED BIDDER`S DISCLOSURE
1.8	ALL QUOTES MUST BE VALID FOR 120 DAYS FROM THE CLOSING DATE.
1.9	BIDDERS THAT ARE VAT REGISTERED SHOULD SHOW UNIT PRICES PER ITEM EXCLUSIVE OF VAT AND THE TOTAL AMOUNT FOR THE PROPOSAL MUST BE SHOWN INCLUSIVE AND EXCLUSIVE OF VAT.
1.10	BIDDERS THAT ARE NOT VAT REGISTERED SHOULD SHOW PRICES EXCLUSIVE OF VAT. IF YOU HAVE SUBSEQUENTLY REGISTERED FOR VAT, YOUR PROPOSAL WILL NOT BE ACCEPTED AND YOU ARE REQUIRED TO SUBMIT YOUR UPDATED VAT DETAILS.
1.11	PROPOSALS OVER R1000000000 (INCLUSIVE OF VAT) WILL NOT BE ACCEPTED, REGARDLESS OF VAT REGISTRATION.
1.12	DELIVERY WILL BE MADE DIRECTLY TO THE DELIVERY ADDRESS ABOVE.
1.13	ALL PURCHASES WILL BE MADE THROUGH AN OFFICIAL ORDER FORM. THEREFORE NO GOODS MUST BE DELIVERED AND /OR SERVICES RENDERED BEFORE AN OFFICIAL ORDER HAS BEEN RECEIVED.
1.14	BIDDERS WHO CONSISTENTLY DO NOT RESPOND TO ACQUISITION INVITATIONS, MAY BE EXCLUDED FROM INVITATIONS TO FUTURE ACQUISITIONS.
1.15	BIDDERS MUST ENSURE THAT ALL PAGES ARE INITIALLED.
2.	**TAX COMPLIANCE REQUIREMENTS**
2.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
2.2	IN PROPOSALS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE CSD NUMBER.
2.3	THE BIDDER MUST BE REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD). THE BIDDER`S TAX COMPLIANCE STATUS WILL BE CHECKED ON THE CSD AT THE TIME OF AWARD.
2.4	NO PROPOSALS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS IN THE SERVICE OF THE STATE, UNLESS THE BIDDER PROVIDES THE PROOF OF AUTHORITY TO UNDERTAKE REMUNERATIVE WORK OUTSIDE EMPLOYMENT IN THE PUBLIC SECTOR.

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

(Proof of authority must be submitted e.g. company resolution)

DATE:

.....

BID NOTICE AND INVITATION TO BID

You are hereby invited to bid for the following Request for Bid
2026-09-23-0003766-80101500
Request for the Initiation of the Tender Process and Appointment of the Bid Specification Evaluation Committee (BEC): Development of Economic Development and Growth Strategies (EDGS) for the West Rand District Municipality (WRDM), Merafong, Emfuleni and Lesedi Local Municipalities

ACQUISITION NUMBER:	2026-09-23-0003766-80101500
DESCRIPTION OF ACQUISITION:	Request for the Initiation of the Tender Process and Appointment of the Bid Specification Evaluation Committee (BEC): Development of Economic Development and Growth Strategies (EDGS) for the West Rand District Municipality (WRDM), Merafong, Emfuleni and Lesedi Local Municipalities
ACQUISITION ISSUE DATE:	23 Sep 2026
CLOSING DATE AND TIME:	27 Nov 2026 11:00
ACQUISITION VALIDITY PERIOD:	120 days (FROM THE BID CLOSING DATE)
DELIVERY ADDRESS:	THYNK PARK, JAN SMUTS STREET, HYDE PARK, 5061

Please submit a quotation for the items listed below. Only quotations which contain the information requested below will be considered. Please read the instructions below before completing your quotation.

Item Number	Description	Vatable	Unit of Measure	Quantity
1	EXTERNAL CONSULTANT - TENDER	YES	Y	1

CLARIFICATION QUESTIONS:	Submit clarification questions through the South African Local Government Association SUPPLIER PORTAL. (see details below on how to access the Supplier Portal)
DEADLINE FOR CLARIFICATION QUESTIONS:	20 Nov 2026 23:59

ENQUIRIES:	Supply Chain Management Department Tel no: 0123698000 Email: scm@salga.org.za
BIDDING DOCUMENTS AVAILABLE AT:	South African Local Government Association SUPPLIER PORTAL. Under the following Bid Number 2026-09-23-0003766-80101500. (see details below on how to access the Supplier Portal)

INCLUDED IN THIS BID DOCUMENT:	• BIDDER'S ACCEPTANCE OF TERMS AND CONDITIONS OF BIDDING • BID NOTICE AND INVITATION TO BID • BID DATA • BIDDER'S DISCLOSURE • PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 (SBD 6.1) • DETAILED TERMS OF REFERENCE

INSTRUCTIONS FOR PROPOSAL SUBMISSION:	Bids must be submitted online through the South African Local Government Association SUPPLIER PORTAL (see details below on how to access the Supplier Portal) by **27 Nov 2026 11h00**

HOW TO ACCESS THE South African Local Government Association SUPPLIER PORTAL:	**Accessing the South African Local Government Association SUPPLIER PORTAL** • Bidders can access the SUPPLIER PORTAL at the following link: - https://scmportal.salga.org.za **Signing up on the South African Local Government Association SUPPLIER PORTAL** • Bidders must sign up on the South African Local Government Association SUPPLIER PORTAL to access the Acquisition, submit clarification questions, register for a briefing session (if any) and submit a response to the Acquisition. • If you have not already signed up on the South African Local Government Association SUPPLIER PORTAL, you can sign up by: 1. Access the SUPPLIER PORTAL and click on the "CREATE AN ACCOUNT" at the top right hand side of the page. 2. Enter your Central Supplier Database (CSD) Supplier Number, Unique Registration Reference Number (obtained from your CSD account) and an email address. Then click on the "CREATE AN ACCOUNT" button. 3. You will be redirected to register an account with the email address. 4. Agree to the Terms and Conditions and pay attention to the guided tutorial on how to use the Supplier Portal. **Accessing Acquisitions (RFx/Bids)** • Once signed in to the South African Local Government Association SUPPLIER PORTAL, bidders can find the required Acquisition by clicking on Acquisitions in the main banner. Bidders can engage with the Acquisition and view all necessary information, including access to the Acquisition Documents. **Submitting Clarification Questions (If available)** • Bidders will thereafter be able to capture any clarification questions and view any responses to clarification questions. • Bidder can submit Clarification Questions after Briefing Session and Before Deadline for Clarification Questions. • Bidders will receive an email once their clarification questions have been answered. • Bidders can view and track all clarification questions submitted through the supplier portal. **Creating and Submitting Responses to Acquisitions** • Once signed in, bidders can find the required acquisition by clicking on Acquisitions on the main banner. Bidders can engage with the Acquisition and view necessary information, including Acquisition Documents. • Bidders will be able to capture their response to an Acquisition and upload their submission documents, no later than Acquisition Closing Date and Time. • Bidders are to ensure the documents being uploaded are correct, accurate and duly completed

Mandatory Requirements Checklist:

Kindly confirm if you have complied with all the mandatory requirements:

Mandatory Requirements Questions	Bidders Response
Have you attached a valid proposal and quotation?	☐
Are all the pages of the RFP initialled?	☐
Have you signed the Bidder`s Disclosure?	☐
Is the signed Bidder`s Disclosure attached with your quotation?	☐
Have you completed and signed the SBD 6.1?	☐
Is the SBD 6.1 attached with your quotation?	☐
Have you attached your B-BBEE certificate or affidavit?	☐
Have you attached your CIDB Certificate (if applicable)?	☐

ACQUISITION INFORMATION

Please submit a bid for the items listed below. Only bids which contain the information requested below will be considered. Please read the instructions below before completing your bid.

Item Number	Description	Vatable	Unit of Measure	Quantity
1	EXTERNAL CONSULTANT - TENDER	YES	Y	1

ELIGIBILITY CRITERIA

The following Eligibility Criteria have been set up: -

1. Bidders must be registered on National Treasury's Centralised Supplier Database - Bidders must submit Proof of Registration with National Treasury Central Supplier Database (CSD) - Provide CSD Summary Report
2. Bidder's must be Tax Compliant at time of Award
3. Bidders Acceptance of TERMS AND CONDITIONS OF BIDDING, duly signed
4. BIDDERS DISCLOSURE duly completed and signed
5. PREFERENCE POINTS CLAIM FORM (SBD 6.1) duly completed and signed
6. FORM OF OFFER duly completed and signed
7. GENERAL CONDITIONS OF CONTRACT duly completed and signed
8. A joint venture legal agreement in the event of a joint venture proposal
9. A valid BBBEE STATUS LEVEL VERIFICATION CERTIFICATE or a SWORN AFFIDAVIT

EVALUATION CRITERIA

EVALUATION TYPE: **PPR 2022 80-20 POINTS SYSTEM**
EVALUATION VERSION: **2**

Total Points Breakdown

DETAILS	POINTS
Price Points	80
Preference Points	20
2 STAGE BIDDING	
Total Points	**100**

Preference Points Breakdown

B-BBEE Status Level of Contributor

Range	POINTS
0	0
1	10
2	9
3	7
4	6
5	4
6	3
7	2
8	1

Black Female Shareholding

Range	POINTS
>= 100	3
< 100	0

Black Youth Shareholding

Range	POINTS
>= 100	3
< 100	0

SMME (EME OR QSE)

Range	POINTS
QSE	4
EME	4
NONE	0
GENERIC	0

FUNCTIONALITY CRITERIA: -

Functionality Criteria	POINTS
Approach, Methodology and Work Plan • demonstrable parallelisation for the 4-month schedule, • the alignment compliance matrix, and • the depth and specificity of treatment of each of the five cross-cutting themes 5 No methodology or approach is described 10 Approach and methodology lacking in detail 15 The approach and methodology are not suitable for the scope of work 20 Adequate proposal covering minimum requirements. 30 The proposal exceeds the minimum requirements, is well-detailed, and is feasible. 40 Exceptional, innovative, and fully aligned with TOR and objectives. An assignment for a municipality, district, provincial department, national department or public entity, the primary deliverable of which was an economic growth or development strategy, local economic development strategy, investment plan or equivalent economic-development plan, with a contract value of One Million Rand or more, completed successfully.	40
Relevant and Appropriate Project Experience • Demonstrates capability and relevant experience in similar projects, developing Economic Growth Development Strategies and Investment Plans as a company. • Provides verifiable proof (appointment letters, completion certificates or client reference letters on letterhead) (N.B. SALGA reserves the right to verify the letters submitted by service providers) 0 No previous experience – 0 reference letter 5 1 similar previous project experience – 1 reference letter 10 2 similar previous project experiences – 2 reference letters 20 3 similar previous project experiences – 3 reference letters 30 4 similar previous project experiences – 4 reference letters 35 5 similar previous project experiences or more – 5 reference letters A letter on the client's official letterhead, signed by an authorised official, stating the project name, scope, contract value, dates, and the bidder's role. Unsigned letters, letters on the bidder's own letterhead, and letters from sub-contractors to the bidder are not accepted.	35
Team Qualifications, Knowledge, and Experience • Demonstrates strong qualifications, expertise, and track record relevant to economics, planning, LED, and investment promotion. • Provides CVs with evidence of relevant qualifications and years of experience. 0 No CVs or qualifications provided 5 2 years' experience with a relevant graduate qualification 10 3 years' experience with a relevant graduate qualification 15 4 years' experience with a postgraduate qualification 20 5 years' experience with a postgraduate qualification 25 5+ years' experience with an advanced postgraduate qualification and a relevant project portfolio Individuals identified by name in the bidder's organogram and CV schedule, available for the full contract duration, and committed by signature of the bidder's authorised representative.	25
TOTAL POINTS	**100**

BIDDER`S DISCLOSURE

1. **PURPOSE OF THE FORM**

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. **BIDDER`S DECLARATION**

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest[1] in the enterprise, employed by the state?

Yes	No

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	**Identity Number**	**Name of State institution**

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution?

Yes	No

2.2.1 If Yes, furnish particulars

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

Yes	No

2.3.1 If Yes, furnish particulars

Initials

BIDDER`S DISCLOSURE (continued)

3. **DECLARATION**

I, the undersigned, in submitting the accompanying bid for **RFQ#: 2026-09-23-0003766-80101500** to **South African Local Government Association**, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium[2] will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 7 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON ENHANCING COMPLIANCE, TRANSPARENCY AND ACCOUNTABILITY IN SUPPLY CHAIN MANAGEMENT SHOULD THIS DECLARATION PROVE TO BE FALSE.

Signature

Date

Name of Person responsible

Position

Name of bidder

[1]the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

[2]Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022 (SBD 6.1)

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022.

1.GENERAL CONDITIONS

1.1 The following preference point systems are applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 The applicable preference point system for this tender is the 80/20 preference point system.

1.3 Points for this bid shall be awarded for:

a. Price; and
b. SPECIFIC GOALS

1.4 To be completed by the organ of state.

The maximum points for this bid are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
TOTAL POINTS FOR PRICE AND SPECIFIC GOALS	**100**

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2.DEFINITIONS

a. **"tender"** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
b. "price" means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
c. **"rand value"** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
d. **"tender"** for income-generating contractsâ€ means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
e. **"the Act"** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3 FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1 POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 PREFERENCE POINT SYSTEMS

A maximum of 80 points is allocated for price on the following basis:
80/20

$$Ps = 80\left(1 - \frac{Pt - P\,min}{P\,min}\right)$$

Where
Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration

Pmin = Price of lowest acceptable bid

3.2 FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME-GENERATING PROCUREMENT

3.2 1 POINTS AWARDED FOR PRICE

A maximum of 80 points is allocated for price on the following basis:
80/20

$$Ps = 80\left(1 + \frac{Pt - P\,max}{P\,max}\right)$$

Where
Ps = Points scored for price of bid under consideration

Pmax = Price of highest acceptable bid

4.POINTS AWARDED FOR SPECIFIC GOALS

4.1 In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2 In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of:

a. an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
b. any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,

then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the tables below.

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system) (To be completed by the organ of state)	Number of points claimed (80/20 system) (To be completed by the tenderer)
B-BBEE Status Level of Contributor	10	
Black Female Shareholding	3	
Black Youth Shareholding	3	
SMME (EME OR QSE)	4	

The following table(s) show the breakdown of points per specific goal.

B-BBEE Status Level of Contributor

Range	POINTS
0	0
1	10
2	9
3	7
4	6
5	4
6	3
7	2
8	1

Black Female Shareholding

Range	POINTS
>= 100	3
< 100	0

Black Youth Shareholding

Range	POINTS
>= 100	3
< 100	0

SMME (EME OR QSE)

Range	POINTS
QSE	4
EME	4
NONE	0
GENERIC	0

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3 Name of company/firm:

4.4 Company registration number:

4.5 TYPE OF COMPANY/FIRM:

4.6 I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

i. The information furnished is true and correct;
ii. The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
iii. In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct
iv. If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have -

a. disqualify the person from the bidding process;
b. recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
c. cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
d. recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
e. forward the matter for criminal prosecution.

SIGNATURE OF BIDDER(S)

SURNAME AND NAME:

DATE

ADDRESS