Eskom	Strategy	Engineering

Title: **Kendal Power Station GCD Decommissioning of 11kV and 400V Overhead lines**

Unique Identifier:	**1040584**
Alternative Reference Number:	**N/A**
Area of Applicability:	**Engineering**
Documentation Type:	**Strategy**
Revision:	**3**
Total Pages:	**18**
Next Review Date:	**N/A**
Disclosure Classification:	**CONTROLLED DISCLOSURE**

Compiled by	Functional Responsibility	Authorised by
L ....2026/10/12.....	Date. ....10-12.....	Date: 12-10-2026.....

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1. INTRODUCTION

This document clarifies the technical evaluation strategy for Kendal Power Station GCD Decommissioning of 11kV and 400V Overhead lines.

2. SUPPORTING CLAUSES

2.1 SCOPE

This document outlines the different technical aspects that will be evaluated and scored by the Technical Evaluation Team (TET) to complete the technical evaluation for decommissioning of 11kV and 400V overhead lines at Kendal Power Station

The team members who will be involved in the evaluation are listed and appointed in this document along with their responsibilities. This document also describes the acceptable and unacceptable risks and qualifications and/or conditions that will be applicable to the scope of work. Once the Technical Evaluation Strategy is authorised, no changes will be made to the evaluation criteria without the appropriate revision process and authorisations.

2.1.1 Purpose

The purpose of this tender technical evaluation strategy is to define the Mandatory Evaluation Criteria, Qualitative Evaluation Criteria and TET member responsibilities for tender technical evaluation. The technical evaluation strategy serves as basis for the tender technical evaluation process.

2.1.2 Applicability

This document applies to Kendal Power Station ONLY.

2.2 NORMATIVE/INFORMATIVE REFERENCES

Parties using this document shall apply the most recent edition of the documents listed in the following paragraphs.

2.2.1 Normative

[1] 240-168966153: Generation Tender Technical Evaluation Procedure

[2] ISO 9001 Quality Management Systems.

[3] IS0 14001 Safety Management Systems

[4] 32-1034: Eskom Procurement Policy

[5] *1040560 Project Scope of Work

2.2.2 Informative

[6] 240-150642762 Generation Plant Safety Regulations

[7] Occupational Health and Safety Act, 1993

[8] Environmental Regulations for Workplaces, 1987

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2.3 DEFINITIONS

2.3.1 Classification

a. **Controlled disclosure**: controlled disclosure to external parties (either enforced by law, or discretionary).

2.4 ABBREVIATIONS

Abbreviation	Description
ISO	International Organization for Standardization
MV	Medium Voltage
LV	Low Voltage
OHS Act	Occupational Health and Safety Act
SANS	South African National Standards
SOW	Scope Of Work
EDWL	Engineering Design Work Lead
LDE	Lead Design Engineer

2.5 ROLES AND RESPONSIBILITIES

- **Project Engineering Manager**: shall ensure that the respective areas understand and adhere to **Tender Technical Evaluation Procedure 240-48929482**
- **Technical Evaluation Team (TET) Member**: The delegated **Engineers / Technical Specialists** who are responsible to review and evaluate technical aspects of the tender documentation as per the **Tender Technical Evaluation Strategy 240-48929482.**

2.6 PROCESS FOR MONITORING

The document is reviewed by Engineering, in order to ensure alignment for the scope of the respective contract. Any revisions or changes requires to undergo the respective Kendal Change Management and document control revision process.

The process to be followed in performing technical evaluations during the tender evaluation process must be consistent throughout Eskom Engineering.

2.7 RELATED/SUPPORTING DOCUMENTS

[9] 240-53716746: Tender Technical Evaluation Report Template

[10] 240-53716712: Tender Technical Evaluation Results Form Template

[11] 240-53716726: Tender Technical Evaluation Scoring Form Template

[12] 240-53716769: Tender Technical Evaluation Strategy Template

[13] 1040584 - GCD Kendal Power Station Decommissioning of 11kV and 400V Overhead lines

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3. TENDER TECHNICAL EVALUATION STRATEGY

Technical evaluations are a critical activity performed by Engineers / Technical Specialists in accordance with 240-168966153: Generation Tender Technical Evaluation Procedure. This procedure shall ensure that a consistent, fair, transparent, impartial, and auditable process is followed to identify the highest technically ranked tenderer.

3.1 TECHNICAL EVALUATION THRESHOLD

Mandatory Technical Evaluation Criteria (gatekeepers) are 'must meet' criteria. These criteria shall not be weighted or point scored but shall be assessed on a Yes/No basis as to whether or not the criteria are met unless set otherwise. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion as per Table 1. The minimum weighted final score (threshold) required for a tender to be considered from a technical perspective is **70%.** The scoring method will be as follows:

Table 1: Qualitative Criteria Scoring

SCORE	PERCENTAGE	DESCRIPTION
5	100	**COMPLIANT** • Meet technical requirement(s) AND; • No foreseen technical risk(s) in meeting technical requirements.
4	80	**COMPLIANT WITH ASSOCIATED QUALIFICATIONS** • Meet technical requirement(s) with; • Acceptable technical risk(s) AND/OR; • Acceptable exceptions AND/OR; • Acceptable conditions
2	40	**NON-COMPLIANT** • Does not meet technical requirement(s) AND/OR; • Unacceptable technical risk(s) AND/OR; • Unacceptable exceptions AND/OR; • Unacceptable conditions.
0	0	**TOTALLY DEFICIENT OR NON-RESPONSIVE**
• ***Note 1:*** *The scoring table does not allow scoring of 1 and 3* • ***Note 2:*** *Foreseen acceptable and unacceptable risk(s), exceptions and conditions shall be unambiguously defined in the relevant Tender Evaluation Strategy.*		

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3.2 TET MEMBERS

Table2 TET Members

TET Number	TET Member Name	Designation

3.3 MANDATORY TECHNICAL EVALUATION STRATEGY

The mandatory technical evaluation criteria are a 'must meet' criteria. These criteria shall not be weighted, or point scored but shall be assessed on a Yes/No basis as to whether the criteria are met. An assessment of 'No' against any criterion shall technically disqualify the tenderer and shall not be further evaluated against Qualitative Criteria.

Table 3: Mandatory Technical Evaluation Criteria

	Mandatory Technical Criteria Description	Reference to Technical Specification / Tender Returnable	Motivation for use of Criteria
1.	Proof of registration as an Electrical Contractor with (DoL) Tender to submit a valid Electrical Contractor registration certificate with the South African Department of Labour *Certificate to be certified by commissioner of oaths*	Tender Returnable	Ensures legal compliance to carry out decommissioning works

3.4 QUALITATIVE TECHNICAL EVALUATION CRITERIA

Qualitative Technical Evaluation Criteria are weighted evaluation criteria used to identify the highest technically ranked tenderer after determining that all the Mandatory Evaluation Criteria have been met. The Qualitative Evaluation Criteria are weighted to reflect the relevant importance of each criterion as per Table 1.

Table 4: Qualitative Technical Evaluation Criteria

	Qualitative Technical Criteria Description		Reference to Technical Specification / Tender Returnable	Criteria Weighting (%)	Criteria Sub Weighting (%)
2	**Compliance to Scope and Specifications**			**45**	
	2.1	**Compliance statement** Tender to submit a letter (signed by the tenderer) explicitly stating compliance to the all the requirements, including standards, stated in the scope document. Any non-compliance, reservations, risks, deviations, exceptions or conditions must be stated. **Scoring Criteria** • 5 = Statement submitted and there are no foreseen technical risks • 4 = Statement submitted and there are acceptable technical risks • 2 = Statement submitted and does not meet requirements/unacceptable technical risks/unacceptable exceptions or unacceptable conditions • 0 = Statement not submitted or response totally deficient	Tender Returnable	20	

	2.2	The Tenderer shall demonstrate, to the Employer's satisfaction, that it has successfully completed projects of a similar nature, complexity, and magnitude involving the decommissioning, isolation, dismantling, and removal of High Voltage electrical distribution lines and associated equipment. **Scoring Criteria** • 5 = Fully compliant project references, supported by completion certificates and signed client reference letters confirming satisfactory performance, scope, value, dates and completion. • 4 = At least three project references supported by completion certificates, client reference letters. • 2 = Supporting documents, but with limited scope alignment, incomplete information or weak verification. • 0 = No submission or response totally deficient	Tender Returnable	25	
3.	**Implementation Methodology**			**40**	
	3.1	**Project Plan** The tenderer must provide a detailed project plan/programme, developed in Primavera P6, with timelines based on the scope of work. The programme shall clearly indicate the proposed execution sequence, key activities, critical milestones, project completion date, and any constraints or risks that may impact delivery of the works. **Scoring Criteria** • 5 = Project plan submitted in Primavera P6 format and demonstrates a clear understanding of the		15	

		scope, logical execution sequence, achievable timelines, and no foreseen technical risks. • 4 = Project plan submitted in Primavera P6 format and demonstrates an acceptable execution approach with manageable technical risks. • 2 = Project plan submitted but does not meet requirements, contains unacceptable technical risks, unacceptable exceptions, or unacceptable conditions • 0 = Project plan not submitted or response totally deficient			
	3.2	**Method Statement** High level method statement demonstrating the understanding of the full scope of work and including the following as a minimum: • Complete scope of work covered • Decommissioning, i.e. how will it be carried out, which resources and tools, and how these resources and tools will be used to complete activities • Testing to ascertain live or dead status, i.e. how will it be performed and which tools will be used • Quality, i.e. how quality will be managed and controlled during works • Documentation, i.e. how will documentation be managed The method statement must be aligned with your project plan. The successful tenderer will be expected to adhere to		25	

		the contents of this method statement during execution. Content therefore needs to be well thought-out, accurate and realistic. Sections without content will be deemed as incomplete and scored accordingly. **Scoring Criteria** • 5 = Statement submitted and there are no foreseen technical risks • 4 = Statement submitted and there are acceptable technical risks • 2 = Statement submitted and does not meet requirements/unacceptable technical risks/unacceptable exceptions or unacceptable conditions • 0 = Statement not submitted or response totally deficient			
4.		**Civils Works, Excavation and Reinstatement Capability**		**15**	
		Preliminary Method Statement for execution of the civil works including layer works, backfilling, compaction, compaction testing and rehabilitation– how will the expected work be performed Relevant preliminary method statement for execution of the works including sequence of construction and erection. **Scoring Criteria** The completeness and relevance to the scope will be assessed Complete: 5	Refer to Table 11 Section 3.2	15	

		Completeness (80% or above): 4 Completeness (less than 80%): 2 Not submitted: 0			

3.5 TET MEMBER RESPONSIBILITIES

Table 5: TET Member Responsibilities

Mandatory Criteria Number	TET 1	TET 2	TET 3	TET 4	TET 5	TET 6	TET 7
1	X	X	X	X	X	X	X
Qualitative Criteria Number	**TET 1**	**TET 2**	**TET 3**	**TET 4**	**TET 5**	**TET 6**	**TET 7**
2.1	X	X	X	X	X	X	X
2.2	X	X	X	X	X	X	X
2.3	X	X	X	X		X	X
2.4	X	X	X	X	X	X	X
3.1	X	X	X	X	X	X	X
3.2	X	X	X	X		X	X
4.					X		

3.6 FORESEEN ACCEPTABLE / UNACCEPTABLE QUALIFICATIONS

It is anticipated that various risks, exceptions and conditions will be identified during the clarification and negotiation process. Each of those will be considered and evaluated individually to determine whether they are acceptable, unacceptable or whether suitable mitigation measures can be agreed upon.

3.6.1 Risks

Table 6: Acceptable Technical Risks

Risk	Description
1.	N/A

Table 7: Unacceptable Technical Risks

Risk	Description
1.	Contractor's technical submission does not address entire scope required.

3.6.2 Exceptions / Conditions

Table 8: Acceptable Technical Exceptions / Conditions

Risk	Description
1.	N/A

Table 9: Unacceptable Technical Exceptions / Conditions

Risk	Description
1.	Tender returnable not complete due to non-submission of documents citing the protection of proprietary information.
2.	Lack of relevant but previous experiences

3.	**The Contractor does not agree to provide full assistance to activities or information as requested by the Technical Evaluation Criteria**

4. TENDER TECHNICAL EVALUATION REPORT

On completion of the technical evaluation process and all clarification sessions, the final technical evaluation results shall be documented in a Tender Technical Evaluation Report, which shall comprise, as a minimum;

- Details on the implementation of Tender Technical Evaluation Strategy;
- List all tenders (tenderer name, etc.) received and evaluated;
- Summary of all clarification questions and responses received;
- Summary of evaluation results;
- Interpretation of evaluation results (mandatory and qualitative criteria);
- Final conclusions and recommendations;
- All individual scoring forms and consolidated results;
- Minutes of all meetings during evaluation process (internal clarification sessions, tenderer clarification sessions, etc.)

The Tender Technical Evaluation Report shall highlight any key issues that must be further addressed and/or negotiated. The report shall also highlight any issues that require on-going scrutiny once the contract has been awarded.

On completion of the Tender Technical Evaluation Report, the compiler shall distribute the final draft report to all TET members for their final review.

Once the Tender Technical Evaluation Report has been approved and authorized by Electrical and Engineering Manager, the final signed report shall be formally handed over to the Commercial Representative.

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5. AUTHORISATION

This document has been seen and accepted by:

Name	Designation	Signature
[redacted]		

6. REVISIONS

Date	Rev.	Compiler	Remarks
May 2026	0		Draft
June 2026	1		Final after comments
September 2026	2		Civil Input and TET members review
October 2026	3		Personnel CV requirement removed

7. DEVELOPMENT TEAM

The following people were involved in the development of this document:

8. ACKNOWLEDGEMENTS

- N/A

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APPENDIX A: LIST OF TENDER TECHNICAL RETURNABLES

Table 10: List of Tender Returnable for Mandatory

Item	Title	Details
1	Electrical Contractor Registration (Department of Labour)	The tenderer shall submit a valid Electrical Contractor Registration Certificate issued by the South African Department of Labour. Mandatory submissions include: • Certified copy of a valid Electrical Contractor Registration Certificate (registered under the company or a designated responsible individual). • Certification of the document by a Commissioner of Oaths. • Where the certificate is registered under an individual, proof of employment or formal association with the tendering entity. The submitted certificate shall demonstrate compliance with applicable legislation and enable the contractor to legally perform electrical installation work in accordance with SANS 10142-1.

Table 11: List of Tender Returnable for Qualitative

Item	Title	Details
2.1	Compliance Statement	The tenderer shall submit a formal compliance statement signed by an authorised representative. The statement shall: • Explicitly confirm compliance with all requirements, specifications, and applicable standards. • Clearly list any deviations, exceptions, assumptions, or conditions. • Identify any potential technical risks.
2.2	Completed projects of Similar nature	• The Tenderer shall submit verifiable evidence of the successful completion of at least three (3) comparable HV line decommissioning projects within the preceding five (7) years.
3.1	Project Plan	The tenderer shall submit a detailed project plan aligned with the scope of work. The plan shall include: • Key activities and deliverables. • Project schedule with timelines and milestones. • Resource allocation.

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		• Identification of risks and mitigation measures.
3.2	Method Statement	The tenderer shall submit a comprehensive method statement covering: • Full scope of work. • Installation methodology, resources, and tools. • Decommissioning procedures and handover approach. • Testing methods and equipment. • Quality management and control processes. • Documentation management and submission process. The method statement shall be aligned with the project plan and demonstrate a clear understanding of the scope

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