Annexure A – Technical Evaluation Criteria

Stage 1 - Desktop Evaluation

Item	Criteria	Requirements/Evidence	Weight (%)
1.	Understanding of SDL&I contractual obligations, post-contract monitoring requirements and contracted outcome	Submission of a written SDL&I methodology / approach statement outlining correct identification of all listed compliance categories, including subcontracting and enterprise/supplier development, localisation and industrialisation, job creation and preservation, skills development and skills transfer, and preferential procurement from designated groups. Submission of minimum 2x signed reference letters from past clients confirming successful monitoring and reporting of enterprise and supplier development execution **0** = No understanding demonstrated; largely restates the RFP or describes SDL&I in generic terms. **1** = Generic understanding of SDL&I demonstrated, with no reference letters. **3** = Detailed understanding of SDL&I demonstrated, with evidence supported by 1 reference letter. **5** = Comprehensive understanding of SDL&I demonstrated, with substantive evidence supported by 2 reference letters.	10%
2.	Monitoring, verification, assurance and reporting methodology	Submission of end-to-end, repeatable Monitoring & evaluation methodology framework document/matrix (covering monitoring, audit, verification, assurance, and reporting). The methodology/matrix should be linked to the contractual obligations mentioned in No1. Submit prior application of the methodology: evidence of monitoring and evaluation performed on comparable projects, showing that the approach has been used in practice and not only described 0= No methodology/matrix provided. 1 = Generic methodology, no prior application of the methodology demonstrated. 3 = Detailed, relevant methodology, with limited prior application of the methodology demonstrated. 5 = Comprehensive, innovative approach addressing each scope area, with demonstrated prior application of the methodology.	10%
3.	Evidence management, audit	Submission of a process control manual and identification of relevant business systems, demonstrating evidence captures, classification, version control, and audit trail logs.	20%

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	support, data quality and reporting capability.	Submission of evidence that the system has controls around security, processing integrity and privacy. **0** = No evidence submitted. **1** = Generic to little evidence submitted. **3** = Detailed evidence of a live system with minimal documentation submitted. **5** = Comprehensive evidence of a live system and full documentation of the system submitted.	
4.	Structured intervention, escalation, corrective action and recovery tracking approach	Submission of a Process Control Manuals (PCMs) detailing standard operating procedures for delays, underperformance, evidence gaps, and risk recovery tracking. Escalation Matrix & Workflow Diagrams for corrective actions 0 = No structured approach provided. 1 = Generic approach provided, no Process Control Manuals (PCMs) submitted. 3 = Detailed approach provided, insufficient Process Control Manuals (PCMs) submitted. 5 = Comprehensive, innovative approach addressing each scope area, detailed Process Control Manuals (PCMs) submitted.	10%
5.	Technology-enabled tools/software, workflow tracking, evidence management and reporting dashboards; cross-collaboration, comparison and integration capabilities.	**Use screen shots for all demonstrations required below, from 1 to 10.** . **Supplier profile and contract management:** Demonstrate the ability for Eskom suppliers to create and maintain a profile linked to their Eskom contract and applicable SDL&I contractual obligations. . **Data collection:** Demonstrate functionality for suppliers to upload the prescribed Eskom SDL&I data collection sheet and supporting performance information. . **Supporting document/evidence management:** Demonstrate functionality for uploading and retaining an unlimited number of supporting documents, including, as applicable: invoices, B-BBEE certificates/Sworn Affidavits, employment contracts, learner attendance registers, ID copies, payslips, qualification certificates and other SDL&I supporting evidence required by Eskom. . **Data verification and analysis:** Demonstrate system functionality to verify, compare and analyse supplier-submitted data against uploaded supporting evidence and applicable contractual obligations.	40%

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		. **Performance dashboard:** Demonstrate dashboards (with screen shots, or video, or prototype app) showing supplier performance across applicable SDL&I contractual obligations, including performance status, achievement against obligations and exceptions/non-performance. . **Non-performance flagging:** Demonstrate functionality to automatically identify and flag suppliers that are not meeting their SDL&I contractual obligations. . **Eskom user access:** Demonstrate appropriate role-based access enabling the Eskom Monitoring and Reporting Team, Contract Managers and SDL&I Execution Support to access supplier information, supporting evidence and supplier-performance results relevant to their responsibilities. . **POPIA compliance:** Submit evidence demonstrating compliance with the Protection of Personal Information Act (POPIA), including appropriate security, access control and protection of personal information processed or stored by the system. . **System architecture and demonstration:** Submit detailed system architecture and data-flow diagrams, screenshots and/or a live system demonstration covering the above functionality. 0. **Reference evidence:** Minimum 2 signed reference letters demonstrating previous implementation and active use of the proposed system or a comparable supplier/contractual-performance monitoring solution. **Scoring:** **0 =** No evidence/system functionality addressing the requirement is provided. **1 =** Generic solution or prototype demonstrated, with limited functionality and no live production implementation demonstrated. **3 =** Live system demonstrated and addresses some of the required functionality; however, material gaps exist in supplier profiling, evidence management, verification/analysis, dashboards, non-performance flagging, POPIA evidence and/or technical documentation. At least 1 relevant reference letter submitted.	

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		5 = Comprehensive live, production system demonstrated addressing all requirements, including supplier contract profiles, prescribed data collection, unlimited evidence uploads, verification/ comparison/ analysis, SDL&I performance dashboards, automated non-performance flagging, Eskom role-based access and POPIA compliance. Detailed architecture/data-flow documentation and system screenshots/interface evidence submitted, together with 2 relevant signed reference letters	
6.	Team capability, national reach, mobilisation plan and stakeholder engagement model, and reporting requirements	Submission of organogram & tailored CVs of named key personnel detailing relevant qualifications and experience. Project mobilisation plan & stakeholder engagement strategy. B-BBEE Compliance Advisory Framework / Sample Reports demonstrating application of the B-BBEE Act. 0 = No qualified personnel 1 = Limited relevant expertise, mobilisation plan and stakeholder engagement model with national capability not sufficiently demonstrated, understanding of the B-BBEE Act and its reporting requirements not demonstrated. 3 = Adequate qualifications, generic mobilisation plan and stakeholder engagement model defined with limited national capability, limited understanding of the B-BBEE Act and its reporting requirements demonstrated 5 = Highly qualified, multidisciplinary team with proven track record, detailed mobilisation plan and stakeholder engagement model defined with national capability, working understanding of the B-BBEE Act and its reporting requirements demonstrated.	20%
Total			**100%**
Minimum Threshold			**80%**

Only bidders achieving a minimum score of 80% during the Desktop Evaluation shall proceed to the next stage of the evaluation process, namely the Site Evaluation. Bidders scoring below 80% will not be considered for further evaluation.

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Annexure B – Site Evaluation Criteria

Stage 2 - Site Evaluation

The Technical Evaluation Team will conduct a site visit to the only supplier that met the minimum technical evaluation threshold of 80%. The purpose of the site visit is to verify the functionality and practical application of the requirements that were submitted and demonstrated through screenshots during the technical evaluation. During the site visit, the supplier will be required to demonstrate that the information and functionality reflected in the submitted screenshots are live, operational and fully functional and that the proposed solution has the capability to deliver the required outputs.

1.	Technology-enabled tools/ software, workflow tracking, evidence management and reporting dashboards; cross-collaboration, comparison and integration capabilities.	**Use screen shots for all demonstrations required below, from 1 to 10.** . **Supplier profile and contract management:** Demonstrate the ability for Eskom suppliers to create and maintain a profile linked to their Eskom contract and applicable SDL&I contractual obligations. . **Data collection:** Demonstrate functionality for suppliers to upload the prescribed Eskom SDL&I data collection sheet and supporting performance information. . **Supporting document/evidence management:** Demonstrate functionality for uploading and retaining an **unlimited number of supporting documents**, including, as applicable: invoices, B-BBEE certificates/Sworn Affidavits, employment contracts, learner attendance registers, ID copies, payslips, qualification certificates and other SDL&I supporting evidence required by Eskom. . **Data verification and analysis:** Demonstrate system functionality to **verify, compare and analyse** supplier-submitted data against uploaded supporting evidence and applicable contractual obligations. . **Performance dashboard:** Demonstrate dashboards (with screen shots, or video, or prototype app) showing supplier performance across applicable SDL&I contractual obligations, including performance status, achievement against obligations and exceptions/non-performance.

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		. **Non-performance flagging:** Demonstrate functionality to automatically identify and flag suppliers that are not meeting their SDL&I contractual obligations. . **Eskom user access:** Demonstrate appropriate role-based access enabling the Eskom Monitoring and Reporting Team, Contract Managers and SDL&I Execution Support to access supplier information, supporting evidence and supplier-performance results relevant to their responsibilities. . **POPIA compliance:** Submit evidence demonstrating compliance with the Protection of Personal Information Act (POPIA), including appropriate security, access control and protection of personal information processed or stored by the system. . **System architecture and demonstration:** Submit detailed system architecture and data-flow diagrams, screenshots and/or a live system demonstration covering the above functionality. 0. **Reference evidence:** Minimum 2 signed reference letters demonstrating previous implementation and active use of the proposed system or a comparable supplier/contractual-performance monitoring solution. **Scoring:** **0 =** No evidence/system functionality addressing the requirement is provided. **1 =** Generic solution or prototype demonstrated, with limited functionality and no live production implementation demonstrated. **3 =** Live system demonstrated and addresses **some** of the required functionality; however, material gaps exist in supplier profiling, evidence management, verification/analysis, dashboards, non-performance flagging, POPIA evidence and/or technical documentation. At least 1 relevant reference letter submitted. **5 =** Comprehensive live, production system demonstrated addressing all requirements, including supplier contract profiles, prescribed data collection, unlimited evidence uploads, verification/ comparison/ analysis, SDL&I performance dashboards, automated non-performance flagging, Eskom role-based access and POPIA compliance. Detailed architecture/data-flow documentation and system screenshots/interface evidence submitted, together with 2 relevant signed reference letters

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Total = 100% Minimum Threshold = 100%

Only bidders achieving a score of 100% during the Site Evaluation will proceed to the next stage of the evaluation process. Suppliers scoring below 100% will be disqualified and will not be considered for further evaluation.

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